

City of Chicago Richard M. Daley, Mayor

Department of Procurement Services

Jamie L. Rhee Chief Procurement Officer

City Hall, Room 403
121 North LaSalle Street
Chicago, Illinois 60602
(312) 744-4900
(312) 744-0010 (FAX)
(312) 744-2949 (TTY)
http://www.cityofchicago.org

Date:

April 14, 2010

To:

Jamie L. Rhee

Chief Procurement Officer

From:

Mark J. Hands

Managing Deputy Procurement Officer

Re:

Non-Competitive Procurement Review Board

April 8th, 2010 Special Meeting

Description: Extension of Webtech Contract and add Equipment

Requisition No.:

15230

Specification No.:

42819

Requesting Department:

DoIT

The Non-Competitive Procurement Review Board has reviewed the submittal from the Department of Information Technology (DoIT) dated March 30th, 2010. After reviewing the attached documentation, this request has been approved to extend the Webtech Wireless contract for two additional periods and increase the vendor limit by \$499,000.00 to purchase additional equipment.

This Non-Competitive Procurement request is to use Webtech Wireless to purchase additional GPS device products. This contract is needed by DoIT at this to allow the timely purchase of a renegotiated license arrangement and support structure to save the City considerable annual costs.

The Non-Competitive Procurement Review Board conditionally approved this request 4-0. The Board asked that DoIT: 1) submit a new funding strip, 2) a memo signed by Department Head to CPO with ITGB signature, 3) Amendment to by equipment, and 4) statement about why M/WBE compliance is impractical. To date, these conditions have not been met.

Cc: Rich Butler





S. S. R. B.

CITY OF CHICAGO DEPARTMENT OF PROCUREMENT SERVICES ROOM 403, CITY HALL, 121 N. LASALLE STREET

DANCP Form Rev	4/6/10
APPROVED.	
CONDITIONALLY	MORA L

JUSTIFICATION FOR NON-COMPETITIVE PROBUREMENT 127
COMPLETE THIS SECTION IS NEW CONTRACT. RETURN TO DEPT.
COMPLETE THIS SECTION IF NEW CONTRACT
For contract(s) in this request, answer applicable questions in each of the 4 major subject areas below the accordance
with the <u>Instructions for Preparation of Non-Competitive Procurement Form</u> on the reverse side.
Request that negotiations be conducted only withfor the product and/or services described herein. (Name of Person or Firm)
This is a request for (One-Time Contractor Requisition #, copy attached) or Term Agreement or
Delegate Agency (Check one). If Delegate Agency, this request is for "blanket approval" for all contracts within the
(Attach List) Pre-Assigned Specification No.
(Program Name) Pre-Assigned Contract No.
COMPLETE THIS SECTION IF AMENDMENT OR MODIFICATION TO CONTRACT Describe in detail the change in terms of dollars, time period, scope of services, etc., its relationship to the original contract and the specific reasons for the change. Indicate both the original and the adjusted contract amount and/or expiration date with this change, as applicable. Attach copy of all supporting documents. Request approval for a contract amendment or modification to the following:
Contract #: Company of Agency Name: WebTech Wireless
Specification #: 42819 . Contract or Program Description: GPS Vehicles Tracking
Modification #:
Larry Hanson Originator Name (312) 744-4393 Innovation Technology Department Department Date Indicate SEE ATTACHED in each box below if additional space needed:
TI DDOCUDEMENT HICKORY
DPROCUREMENT HISTORY: SDI and PRI were engaged by Fleet Management in 2001 to implement a Vehicle Tracking system called "MAGIC". Through various phases and snow seasons, it became clear that the PRI system could not scale to meet the city's volume and was poorly developed. PRI's customer support and pricing were unacceptable.
In early 2003, SDI and the City of Chicago began researching replacement systems. Twelve vendors were evaluated initially. Four finalist vendors were selected that participated in a 2 month pilot with city vehicles and drafting and processing of an RFP commenced. Continued problems with the "MAGIC" system forced a decision to replace the non-performing system 8 weeks prior to the start of the 2003 snow season.
Vendors were asked to respond to a structured proposal format that would be reviewed by a steering committee. The winner would replace PRI as SDI's subcontractor. The cross-departmental team was comprised of Streets & Sanitation, Fleet, BIS, Aviation, and Water Management, along with George Alexander from SDI. A detailed review of vendor proposals resulted in the selection of WebTech Wireless.
The City of Chicago Global Positioning Systems (GPS) program soon standardized on WebTech

¹ BIS became involved in late 2001 to develop a web-based mapping system for the PRI Data. BIS selected GeoAnalytics for this work through an RFS process.

equipment. For over a year, WebTech was a subcontractor to SDI. SDI decided that it would not continue its role as the prime contractor for GPS, therefore the Department of Business Information Systems submitted Sole Source request for WebTech Wireless.

WebTech Wireless and the City of Chicago finalized a sole source contract to provide GPS equipment and services on September 6, 2007. Since then, WebTech Wireless devices have been installed in approximately 2,700 vehicles for 6 different departments. WebTech Wireless also sells Quadrant Enterprise, which is a software product that provides administration and management of GPS equipment and data. GPS services for the City are supported and funded by the Department of Innovation and Technology (DoIT).

Recently, WebTech and DoIT re-negotiated the licensing arrangement and support structure to save the City considerable annual costs. In order to implement the infrastructure, licensing, and support changes required to realize these cost savings, DoIT is requesting an extension to their contract with WebTech Wireless.

The initial contract did not specify the Quadrant Licensed ASP or the new WT7000 GPS Receiver or Grey Island GPS devices. DoIT is requesting the addition of the Quadrant Enterprise Software and license agreement and the WT7000 GPS Receiver and Grey Island GPS devices listed in attachment price list to the existing WebTech contract.

Quadrant Licensed ASP:

Quadrant is the proprietary software by WebTech that translates the GPS data into coordinates that can be used by other City systems such as CMAT. Purchase of Quadrant will reduce hosting fees currently being paid to WebTech to house and support the software. By providing 1st and 2nd level support of the software, the City will save approximately \$60,500 per month, including additional WebTech discounts.

WT7000 GPS Receiver:

The WT7000 unit is the newest GPS device offered by WebTech. It has a number a technical improvements including new stronger GPS chip for better tracking and is a more compact device.

☐ ESTIMATED COST:

Capital Costs (one time purchase costs): \$490,000

Quadrant Software:

The cost of Quadrant Software is \$380,000 for up to 3000 vehicles. Funding for the Quadrant Software has been approved in 2009 Enote.

See Attached: WebTech proposal and equipment letter.

Hardware and Services Costs:

The estimated cost for the necessary hardware to host Quadrant within WebTech's environment is \$50,000. The estimated cost for training City resources to be able to provide level 1 and 2 support on the hardware and software is \$60,000.

Operational Costs (recurring annual costs): \$311,433

Annual recurring maintenance for the Quadrant software is 22% of total cost, which calculates to \$83,600 annually. WebTech charges \$10,000 monthly to host the application and hardware. WebTech also charges \$39 per vehicle to cover repairs and maintenance for the GPS unit devices. This calculates to \$94,500 annually. Lastly, WebTech passes on a \$13,333 annual cost for the Decarta mobile-based location services license.

□ SCEHDULE REQUIREMENTS:

The WebTech Wireless contract expires 9/5/2010. The City is exercising its option for a two year extension of the WebTech Wireless contract as stated in Sec.3.3 in PO 15230. This will insure growth and stability of the system for that period.

DoIT is requesting the following extensions to the original agreement:

- 1. DoIT would like to execute the option to extend the contract agreement by an additional two years, and thus, revising the contract end date from September 6, 2010 to September 6, 2012. This would extend the same terms and conditions as the original Agreement, in accordance with the provisions of section 9.3 of the Agreement.
- 2. In order to accommodate the time extension, DoIT requests adding two additional years of funding to the not to exceed amount. The contract has a maximum annual compensation amount of \$967,286. Thus, DoIT is requesting an amendment to the contract, in accordance with Section 9.3 of the contract, increasing the contract maximum value from \$2,901,858 to \$4,836,430.

In addition, DoIT is requesting a contract amendment to include the following:

- 1. DoIT is requesting an amendment in order to add the items listed in the "Quadrant Enterprise Systems Summary" (attached) to Exhibit 2 "Schedule of Compensation."
- 2. DoIT is requesting an amendment in order to add the items listed in the revised "WebTech Wireless MSR Price List" (attached) to Exhibit 2 "Schedule of Compensation."

The City of Chicago requires an amendment to the WebTech Wireless contract executed as soon as possible so that procurement and implementation of the Quadrant Software can begin as soon as possible in order to meet a June, 2010 goal. The project is estimated to take about 5-6 months.

The City pays \$907,200 annually to WebTech for hosting fees, support, and monthly license fees for Quadrant software.. This will be reduced to \$120,000 annually as soon as the City is able to purchase the Quadrant license and implement the new support model. Thus, the City can save approximately \$393,600 if the Enterprise software is purchased and implemented by June 2010.

The project did not begin sooner because Quadrant is integral to Chicago Mobile Asset Tracker (CMAT) which has become a vital monitoring and reporting tool for Streets and Sanitation during snow season. The City did not want to introduce an unnecessary risk during snow season.

☐ EXCLUSIVE OR UNIQUE CAPABILITY:

The City of Chicago has made a substantial investment in WebTech's proprietary unit devices, investing an estimated \$3,000,000 over the last several years purchasing, installing, and integrating approximately 2,700 GPS units within its vehicle fleet inventory spread across several departments. The GPS industry currently does not have an industry-wide standard for unit interfaces. Therefore manufacturers have proprietary software that is used to communicate with their proprietary GPS units.

Replacing the City's current investment using another vendor's proprietary hardware and software would cost an estimated \$3,500,000, based on estimates from a recent purchase of GPS equipment and software by the Chicago Police department this year.

□ OTHER:

WebTech has worked with the City to develop an affordable GPS program that reduces current high hosting and device maintenance costs. Previously, WebTech provided the only support and training available for Quadrant. WebTech has recently agreed to sell an Enterprise Version of their software for the City to support. Under this agreement, WebTech continues to host the software for a dramatically-reduced monthly fee as the City assumes Level 1 and Level 2 support of the hosted software.

Within this arrangement, based on the costs detailed above in ESTIMATED COSTS, the City would pay a net cost of \$96,400 in 2010 and incur savings of \$1,355,734 during the period of this contract extension. In the previous year, under the ASP hosting arrangement, the City paid WebTech approximately \$1,037,500 in hosting, maintenance and repair fees.

\$490,000 in Capital expenses to purchase the hardware and software, deploy the solution, and provide knowledge transfer to City support staff. The annual operational costs to maintain the hardware, software, and hosting will be \$311,433. Thus, the City will save \$726,067 during the first full year (2011) of operations in the new model and \$726,067 during the 2nd year (2012). In addition, the City will save approximately \$393,600 if the Enterprise software is purchased and implemented by June 2010. This equates to an overall savings of \$1,355,734 during the period of this contract extension.

APPROVED BY:

DEPARTMENT HEAD OR DESIGNEE

DATE

BOARD CHAIRPERSON

DATE

DATE OF APPROVAL



WebTech Wireless Inc. 215-4299 Canada Way Burnaby, BC Canada V5G 1H3 Telephone: 604 434 7337 Facsimile: 604 434 5270

www.webtechwireless.com

April 13, 2010

City of Chicago
Department of Procurement Services
City Hall, Room 403
121 North LaSalle Street
Chicago IL, 60602-1284

City of Chicago – Department of Innovation & Technology 50 West Washington Street Chicago, IL, 60602

Attention: Larry Hanson, Deputy Chief Information Officer

Reference: Professional Services Agreement (Contract #15230, dated September 2007)

Subject: Minority Business Enterprises & Women-owned Business Enterprises - No Stated Goal

Dear Sir;

This letter is in response to the request from the City of Chicago for WebTech Wireless Inc, (WebTech) at Suite 215, 4299 Canada Way, Burnaby, BC, to utilize a minimum of 25% minority and 5% women-owned business (MBE/WBE) under the referenced contract which spans a 3 year period and covers WebTech Wireless' proprietary Commercial Off the Shelf (COTS) software products. WebTech proposes the following MBE/WBE utilization plan:

As it relates to WebTech Wireless' proprietary COTS software, the WebTech software the City acquires and is licensed for their use under this contract is pre-developed by WebTech Wireless at WebTech's expense to WebTech's internal specifications. It is also licensed general public and private firms as a COTS software product. The software development is performed in house and consequently there are no direct opportunities for subcontracting work as the COTS items have already been developed and released. Being based out of state, WebTech does not have opportunities to utilize City of Chicago's certified MBE/WBE's. Therefore, we are unable to state or agree to a goal under the referenced contract.

By way of information, WebTech Wireless encourages the participation of small businesses, small disadvantaged business, women-owned business and HUBZone small business concerns in our corporate purchasing activities. As a means of strengthening and developing our supplier community, we support federal policies that promote small business concerns having the maximum practicable opportunity to participate in purchase orders and subcontractors for materials, supplies and services consistent with effective and economic purchasing practices.

Sincerely,

VP of Operations

WebTech Wireless Inc.

*If yes, explain reasons why mandatory attendance is necessary.

IMPORTANT: ALL INFORMATION SHOULD BE COMPLETED, ATTACH ALL REQUIRED MATERIALS AND SUBMIT FOR ROUTING TO THE DEPARTMENT OF PROCUREMENT SERVICES, ROOM 403, CITY HALL, 121 N. LASALLE STREET, CHICAGO, ILLINOIS 60602, ATTENTION: CHIEF PROCUREMENT OFFICER.

For DPS Use Only	
Date Received	1
Date Returned	Propression and Propression of the Party of
Date Accepted	

CA/CN's Name

Date: 3/30/10		Need	by (esti	imated	i date): 4/10							
Requisition No.: 49465								Project Ma	nager:			
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PO No.: (if known) 15230			Telep	ohone: -:	21817	and the state of t		- 4m	Telephone: 44393 Fax: Email: lhanson@cityofchicago.org			
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Previous	PO No.: (if kno	own)	*************	Emal	Email: jmims@cityofchicago.org							
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The following is a general description of what should be included in a Scope of Services or Specification:

A clear description of all anticipated services and products, including: time frame for completion, special qualifications of prospective vendors, special requirements or needs of the project, locations, anticipated participating user departments, citation of any applicable City ordinance or state/federal regulation or statute.

ARCHITECTURAL/ENGINEERING SUPPLEMENTAL CHECKL	IST
Required Attachments: Scope of Services, including location, description of project	t, services required, deliverables, and other information as required
Risk Management	
Current Insurance Requirements prepared/approved by Risk Management:	☐ Yes ☐ No
Will services be performed within 50 feet of CTA train or other railroad property?	☐ Yes ☐ No
Will services be performed on or near a waterway?	
The second by performing on or nour a materinary;	☐ Yes ☐ No
If applicable, Pre-Qualification Category No. Category	Description:
For Pre-Qualification Program, attach list of suggested firms to be solicited	·
Other Agency Concurrence Required: None State Federal Other	
If Amendment request, please verify and provide the following:	
Contractor's Name:	
Contractor's Address:	
Contractor's e-mail Address:	
Contractor's Phone Number:	
Contractor's Contact Person:	
Contractor's Contact Ferson,	
Attach Recommendation of MBE/WBE/DBE Analysis Form	☐ Yes ☐ No
AVIATION CONSTRUCTION SUPPLEMENTAL CHECKLIST	
DOA sign-off for final design documents:	☐ Yes ☐ No
	□ 163 □ NO
Required Attachments:	
Copy of Draft Contract Documents and Detailed Specifications	
.,	
Risk Management:	
Current Insurance Requirements prepared/approved by Risk Management:	☐ Yes ☐ No
Will work be performed within 50 feet of CTA or ATS structure or property?	☐ Yes ☐ No
Will work be performed airside?	☐ Yes ☐ No
*NOTE: Any non-construction Aviation request, complete the applicable section.	☐ res ☐ No
The second section is experienced to approprie section.	
Do bid documents contain Sensitive Security Information (SSI)?	□Yes* □No □Redacted
*If yes, attach Confidentiality Statement	ares and aredacted
, , , , , , , , , , , , , , , , , , , ,	
Attach Recommendation of MBE/WBE/DBE Analysis Form	☐ Yes ☐ No
W.A	
If Amendment request, please verify and provide the following:	
Contractor's Name:	
Contractor's Address:	
Contractor's e-mail Address:	
Contractor's Phone Number:	
Contractoria Contact Domeni	

COMMODITIES SUPPLEMENTAL CHECKLIST		
Required Attachments:	***************************************	
Detailed Specifications (Scope of Services) including detailed description of the product, delivery location, use	r denartm	ent contact inrice escalation
considerations	. doparan	ont contact, price escalation
☐ Bidder's qualification, contract term and extension options		
Contractor's qualifications, citation of any applicable City/State/Federal statutes or regulations, citation of any a	pplicable t	echnical standards
Price Lists/Catalogs, technical drawings and other exhibits and attachments as appropriate.	P. P. C. C.	oomioar olandards
Attach Recommendation of MBE/WBE/DBE Analysis Form	☐ Yes	□No
Is this a Revenue Producing contract?	Yes	
If Modification request, please verify and provide the following:		
Contractor's Name:		
Contractor's Address:		
Contractor's e-mail Address:		
Contractor's Phone Number:		
Contractor's Contact Person:		
CONCEDUCTION OURDI EMENTAL OUTCOM		
CONSTRUCTION SUPPLEMENTAL CHECKLIST Required attachments:		
•		
Copy of Draft (80% Completion), Contract Documents and Detailed Specifications Risk Management		
Current Insurance Requirements prepared/approved by Risk Management:		-
Will services be performed within 50 feet of CTA train or other railroad property?	☐ Yes	
Will services be performed on or near a waterway?	☐ Yes	
The services be performed on or near a waterway?	☐ Yes	∐ No
Attach Recommendation of MBE/WBE/DBE Analysis Form	☐ Yes	□No
If Modification request, please verify and provide the following:		
Contractor's Name:		
Contractor's Address:		
Contractor's e-mail Address:		
Contractor's Phone Number:		
Contractor's Contact Person:		
PROFESSIONAL SERVICES SUPPLEMENTAL CHECKLIST		
If New Request (Check applicable boxes):	****	
Is this a Request for Information (RFI)?	☐ Yes	⊠ No
Is this a Request for Qualifications (RFQ)?	☐ Yes	
Is this a Request for Proposal (RFP)?	☐ Yes	
If RFQ or RFP, did any outside Consultant provide advice or deliverables in developing the RFQ or RFP?	☐ Yes*	
*If yes, Company Name: PO#		
Attach a narrative explaining the consulting services and deliverables provided.		
Is this a Non-Competitive Procurement?	⊠ Yes*	
*If yes, attach completed Non-Competitive Justification form, vendor proposal and completed MBE/WBE compliance	plan (Sch	nedules C-1 and D-1)
submitted to the Non-Competitive Review Board.		
Is this a request for Individual Contract Services?	☐ Yes*	⊠ No
*If yes and you seek a sole source contract to hire a person as a Consultant, attach completed Office of Compliance	"Request	for Individual Contract
Services" approval form signed by Department Head, Office of Compliance & OBM.	4	The state of the s
Is this a Revenue Producing contract?	☐ Yes	⊠ No
Does this request involve the purchase of Software?	☐ Yes*	⊠ No
If yes, is City required to sign a software license?	☐ Yes	_
*If yes, attach descriptions of software and software license agreement	<u> </u>	K.31 140

PROFESSIONAL SERVICES SUPPLEMENTAL CHECKLIST (continued	d)
Required Attachments (IF RFP/RFQ OR SOLE SOURCE):	
Statement of Work (SOW), Deliverables or Scope of Services defined	
Does SOW involve any work in the public way?	☐ Yes* ☒ No
*If yes, attach list of locations.	
Does SOW involve any public improvement to property that requires performance bond or pre-	evailing wage? ☐ Yes* ☒ No
*If yes, attach list of locations.	
Is City Council approval required?	☐ Yes No
☐ Project or Program Background Information	Could V CC Kuall 110
☐ Project Goals and Objectives	
Qualifications or Licenses/Certifications required for any disciplines	
☐ Evaluation Criterion desired in RFP or RFQ	
☐ Evaluation Committee (EC) members recommended. Attach list of names, titles and depart	artments
☐ Technical and/or Functional Requirements, if applicable	
Cost Proposal/Schedule of Compensation structure (If Sole Source, over Contract Term b	by Milestone Deliverables)
☐ If an Information Technology (IT) project valued at \$100,000.00 or more, attach approval	transmittal sheet from Information Technology Governance
Board (ITGB)	The state of the s
Attach Recommendation of MBE/WBE/DBE Analysis Form	⊠ Yes □ No
If Amondment request places with and another the file	
If Amendment request, please verify and provide the following:	
Contractor's Name: Contractor's Address:	
Contractor's e-mail Address:	
Contractor's Phone Number: Contractor's Contact Person:	
Contractor's Contact Person.	
VEHICLES/HEAVY EQUIPMENT SUPPLEMENTAL CHECKLIST	
Required Attachments:	
Detailed Specifications including detailed description of the vehicle(s) or equipment, mount	stad aquinment if any and entional accessories
☐ Special Provisions (Delivery, Warranty, Manuals, Training, Additional Unit Purchase Option	nee Bid Submittel Information etc.)
Delivery Location(s)	ins, bid odbrinttar information, etc.)
☐ Technical Literature	
☐ Drawings, if any	
Part Number List (Manufacturer, or Dealer; or Other Source)	
☐ Current Price List(s)/Catalog(s)	
□ Special Approval Form	
☐ Exhibits and Attachments	
·	
Attach Recommendation of MBE/WBE/DBE Analysis Form	☐ Yes ☐ No
Is this a Revenue Producing Contract?	☐ Yes ☐ No
-	
If Modification request, please verify and provide the following:	
Contractor's Name:	
Contractor's Address:	
Contractor's e-mail Address:	
Contractor's Phone Number:	
Contractor's Contact Person:	

WORK SERVICES/FACILITY MAINTENANCE SUPPLEMENTAL CHECKLIST				
Required Attachments:				
☐ Detailed Specifications (Scope of Services) including detailed description of the work, locations	(with supporting detail), user department contacts.			
work hours/days, laborer/supervisor mix, compensation and price escalation considerations	,, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,			
☐ Bidder's qualification, contract term and extension options				
Contractor's qualifications, citation of any applicable City/State/Federal statutes or regulations, cit	tation of any applicable technical standards			
☐ Price Lists/Catalogs, technical drawings and other exhibits and attachments as appropriate				
If an Information Technology (IT) project valued at \$100,000.00 or more, attach approval transmittal sheet from Information Technology Governance Board (ITGB)				
Risk Management:				
Will services be performed within 50 feet (50') of CTA train or other railroad property?	☐ Yes ☐ No			
Will services be performed on or near a waterway?	☐ Yes ☐ No			
Will services require the handling of hazardous/bio-waste material?	☐ Yes ☐ No			
Will services require the blocking of streets or sidewalks which may affect public safety?	☐ Yes ☐ No			
Attach Recommendation of MBE/WBE/DBE Analysis Form	☐ Yes ☐ No			
Is this a Revenue Producing contract?	☐ Yes ☐ No			
If Modification or Amendment request, please verify and provide the following:				
Contractor's Name:				
Contractor's Address:				
Contractor's e-mail Address:				
Contractor's Phone Number:				
Contractor's Contact Person:				

MACTER	Contract No.
MASTER SOFTWARE LICENSE AND SER	RVICES ACREEVE

MASTER SOFTWARE LICENSE AND SERVICES AGREEMENT

THIS MASTER SOFTWARE LICENSE AND SERVICES AGREEMENT ("Agreement") is entered into effective as , 2009 (the "Effective Date"), by and between CLIENT., a xxxx corporation having its office for purposes of this Agreement at xxxxx ("CLIENT"), and WEBTECH WIRELESS, INC. having its office for purposes of this Agreement at Suite 215, 4299 Canada Way, Burnaby, BC V5G 1H3, Canada, ("WebTech").

FOR AND IN CONSIDERATION of the mutual covenants contained in this Agreement, the parties mutually agree

Definitions. Capitalized terms used in this Agreement not otherwise defined shall have the meanings defined in Exhibit A. 2.

Purchases of Licenses and Services

- 2.1 Supplements, Purchase Orders and Statements of Work
- CLIENT shall have the right to purchase from time to time Software licenses, Hardware, and Maintenance and Support, pursuant to purchase order(s) issued by CLIENT or pursuant to Supplements. Purchase orders shall be binding on WebTech, without the need for countersignature by WebTech, if in accordance with a product and price schedule set forth in a Supplement hereunder.
- CLIENT and WebTech may also agree for CLIENT to purchase and receive professional services hereunder, pursuant to a mutually executed Statement of Work.
- A Supplement or Statement of Work shall be considered mutually executed even if it lacks signatures if completed and attached to this Agreement as Exhibit C at the time this Agreement is executed
- Each Order under this Agreement shall form an integral part of this Agreement and shall (d) be subject to the terms of this Agreement. (e)
 - CLIENT is only obligated with respect to Orders as expressly set forth above.
- No terms contained in any purchase order (other than the Software products and/or Maintenance and Support and associated quantities or durations listed therein), or any acceptance or confirmation or similar document issued by WebTech, shall be binding on the parties unless specifically agreed to
- This Agreement will remain in effect for the duration of all licenses and services purchased hereunder. Expiration of any license or term of service hereunder shall not affect this Agreement as it
- CLIENT Affiliates. Any CLIENT Affiliate shall have the right to make purchases under this Agreement as provided above. Any such Order issued or executed by such a CLIENT Affiliate shall constitute a separate agreement between WebTech and such Affiliate, incorporating the terms of this Agreement. No CLIENT

Affiliate shall have any liability for Orders to which another CLIENT Affiliate is a party. For the purposes of any such separate agreement between WebTech and a CLIENT Affiliate, references herein to 'CLIENT' shall refer to such Affiliate.

Purchasing History. Upon written request by CLIENT from time to time, WebTech shall provide CLIENT a report showing all purchases hereunder by CLIENT and any of its Affiliates.

Software License and Hardware Purchase 3.

Grant of License 3.1.

- Subject to the terms and conditions of this Agreement, WebTech hereby grants to CLIENT a perpetual, non-exclusive, irrevocable, world-wide license and right to (i) install and use the Software on behalf of itself and its Affiliates; (ii) make copies of the Software in furtherance of CLIENT's rights under this license (subject to any express limitations on the number of production copies); (iii) copy and modify (including, create derivative works and compilations with other materials) the Documentation, in whole or in part; (iv) publish, display and distribute the Documentation, in whole or in part, in furtherance of CLIENT's rights under this license but solely to itself, Affiliates and/or subcontractors; (v) allow CLIENT Affiliates to exercise any of the rights granted herein, in whole or in part; (vi) transfer and/or assign the Software and this license, in whole or in part, to any CLIENT Affiliate by providing WebTech with written notice of such transfer and/or assignment; (vii) sublicense to its contractors, direct and indirect, the right to exercise any of the rights granted herein, in whole or in part, solely in connection with their performance of services for CLIENT or CLIENT Affiliates; provided, however that CLIENT will provide WebTech with written notice of such sublicense and further provided that CLIENT may not grant any rights to such subcontractors greater than those granted to CLIENT herein, and (viii) if a source code license is indicated in the applicable Order (or if the Software product is otherwise provided in source code form by WebTech) or in the event of release from escrow as provided in Section 4, modify the Source Materials for such Software product(s) as necessary for CLIENT's use, support and enhancement of the Software for CLIENT's own purposes in accordance with the terms of this Agreement.
 - Except as otherwise provided herein, CLIENT shall not (i) copy, modify, create derivative works of, sublicense, sell, lease, loan, rent, distribute, convey, pledge as security or otherwise encumber, the Software; (ii) reverse engineer, decompile, translate, adapt or disassemble the Software in an attempt to reconstruct or discover the source code or algorithms of the Software, except as may be permitted by law; (iii) use the Software to provide service bureau, time-sharing or other computer software or database services to or for the benefit of third parties (except CLIENT Affiliates), provided that use of the Software in connection with transaction for, receipt of, or payment for, services offered in the ordinary course by CLIENT or its Affiliates to customers shall not violate the foregoing; (iv) remove proprietary notices or legends included by WebTech in or on the Software or Documentation; or, (v) cause or authorize any third party to do any of the foregoing.
 - CLIENT is licensed under this Agreement to use the Software on any operating system WebTech is supporting as of the date of the Order for the applicable Software. Further, if the Software is then covered by Maintenance and Support, CLIENT shall have the right to use the Software on any other WebTech supported operating system added after the date of the applicable Order (subject to any express limitations on the number of production copies), without charge. If necessary, WebTech shall Deliver to CLIENT from time to time upon request such other copies of the Software as is necessary for CLIENT to use the Software on the covered operating systems (subject to any express limitations on the number of production copies).
 - The foregoing represent the only rights granted to, and (together with the applicable license limit [such as number of users, etc.], if any, expressly stated in the applicable Order which shall apply only to production copies) restrictions placed on, CLIENT with respect to the Software and/or Documentation. Except for the license rights set forth herein, WebTech reserves all other rights in and to the Software and Documentation.

- Evaluation License. From time to time, WebTech may promptly inform CLIENT of any 3.2 Evaluation Product. If requested by CLIENT, WebTech may provide an evaluation copy of any Evaluation Product. Subject to the terms and conditions of this Agreement, including the restrictions of Section 3.1(b) above, for the Evaluation Period, WebTech may grant to CLIENT a license for such Evaluation Product consistent with the terms of Section 3.1(a) to use the Evaluation Product for the purposes of testing and evaluation only. An Order must be issued or executed, as applicable, hereunder, before the Evaluation Product can be licensed under this Agreement for purposes other than testing and evaluation and for a period beyond the Evaluation Period, unless the Evaluation Period is extended by mutual written agreement. 3.3
- Export Compliance. CLIENT will comply with all applicable U.S. export administration regulations with respect to the Software and/or Documentation provided that WebTech has notified CLIENT of the applicable U.S. export regulations and restrictions and Software product(s) affected. WebTech will assist CLIENT, at no charge to CLIENT, in obtaining the necessary licenses, authorizations and/or approvals to export
- License Fees. In consideration of the rights granted herein with respect to any Software product 3.4 ordered hereunder, CLIENT (or its applicable Affiliate which executes or issues the applicable Order hereunder) shall pay the License fee(s) set forth in the applicable Order, following Acceptance Testing and CLIENT's issuance of a Completion Certificate with respect to Software, all in accordance with the terms of this Agreement including such applicable Order. No other fees are due for such license rights.
- <u>Delivery</u>. Promptly upon execution or receipt, as applicable, of the applicable Order, WebTech shall deliver the Software, Hardware and Documentation covered by such Order to CLIENT or the applicable Affiliate in a form mutually agreeable and suitable for the exercise of the rights granted hereunder and otherwise in accordance with the delivery specifications, if any, set out in this Agreement and the Order.

Professional Services

4.1. General.

- WebTech shall provide the Professional Services, subject to Section 2.1(b). Such Professional Services may consist of implementation, customization and/or training services. Subject to the performance of such Professional Services, CLIENT's acceptance of such Professional Services, and the terms of the applicable Statement of Work, CLIENT will pay the fees for such Professional Services as set forth in the applicable Statement of Work. Professional Services shall conform to the applicable specifications set forth in the applicable Statement of Work or otherwise provided, or approved in writing, by CLIENT.
- Each work product and/or milestone separately set forth as such in the applicable SOW shall be subject to acceptance testing by CLIENT to verify that the work product and/or milestone satisfies the acceptance criteria in each SOW. If no specific acceptance criteria are set forth in the applicable SOW, the acceptance criteria shall be CLIENT's commercially reasonable determination that the work products and/or milestones conform to and function in accordance with the proposals, descriptions and specifications set forth in the applicable SOW and are free from defects in materials, workmanship, performance and functionality. If there is no time frame specified in the applicable SOW, CLIENT shall have fifteen (15) business days after delivery of the relevant work product and/or milestone to notify WebTech of its acceptance or rejection of the work product in writing after which the affected work product and/or milestone will be deemed accepted. If CLIENT rejects the work product and/or milestone in writing during the initial testing period, WebTech shall attempt to remedy the specified defects and resubmit the affected work product and/or milestone to CLIENT within ten (10) business days of the date of initial rejection or such other time period as agreed in writing by the parties, at which time the acceptance testing procedure shall be repeated. If the work product fails acceptance testing this second time, CLIENT may provide WebTech with a subsequent opportunity to remedy the defects and resubmit the work product for acceptance testing or finally reject the work product and pursue any rights or remedies as set forth in the Agreement, at law or in equity. Acceptance of a work product and/or milestone triggers only CLIENT's payment obligations therefor and does not alter, impair, limit, nullify or affect in any way the warranties, indemnities and other performance obligations of WebTech under this Agreement and CLIENT's written acceptance of same shall not prohibit or impair CLIENT's right to assert claims and seek remedies hereunder, at law or in equity, for WebTech's failure to provide Services in accordance with the terms of this Agreement.

- 4.2. Expenses. To the extent provided in the applicable Statement of Work, CLIENT shall reimburse WebTech for Reimbursables, only in accordance with CLIENT's applicable policies, up to the maximum amount of Reimbursables stated in the applicable Statement of Work. No other expenses will be reimbursed.
- 4.3. <u>Service Fees.</u> No amounts other than those expressly set forth in the applicable Statement of Work are due for Professional Services. All Professional Services shall be completed within the respective fee amount set forth in the applicable Statement of Work.
- 4.4 <u>Completion and Cancellation</u>. Professional Services shall be completed by the respective completion date set forth in the applicable Statement of Work. CLIENT shall have the right to cancel any outstanding professional services obligation(s) and associated outstanding payment obligations(s) (calculated on a pro-rata basis for obligations WebTech has partially performed) hereunder at any time without cause effective upon 30 days written notice.
- (A) Except as otherwise provided in the applicable SOW, CLIENT shall own all right, title and interest (including patent rights, copyrights, trade secret rights, mask work rights, trademark rights, sui generis database rights and all other rights of any sort throughout the world) relating to any and all inventions (whether or not patentable), CLIENT Software, works of authorship, mask works, designations, designs, materials, know-how, ideas and information made or conceived or reduced to practice, in whole or in part, by WebTech in connection with Professional Services or any Confidential Information of CLIENT (as defined below) (collectively, "Inventions"). WebTech will promptly disclose and provide all Inventions to CLIENT. All Inventions are work made for hire to the extent allowed by law. In addition, if Inventions do not qualify as work made for hire, WebTech hereby assigns and makes all assignments necessary to accomplish the foregoing ownership. WebTech shall further assist CLIENT, at CLIENT's expense, to further evidence, record and perfect such assignments, and to perfect, obtain, maintain, enforce, and defend any rights assigned. WebTech hereby irrevocably designates and appoints CLIENT as its agent and attorney-in-fact to act for and in WebTech's behalf to execute and file any document and to do all other lawfully permitted acts to further the foregoing with the same legal force and effect as if executed by WebTech. WebTech agrees that all Inventions constitute Confidential Information of CLIENT. If any part of the materials and/or documents provided by WebTech to CLIENT, the Professional Services or Inventions is based on, incorporates, or is an improvement or derivative of, or cannot be reasonably and fully made, used, reproduced, distributed and otherwise exploited without using or violating technology or intellectual property rights owned or licensed by WebTech and not assigned hereunder, WebTech hereby grants CLIENT and its successors a perpetual, irrevocable, worldwide royalty-free, non-exclusive, sublicensable right and license to exploit and exercise all such technology and intellectual property rights in support of CLIENT's exercise or exploitation of the Services, Inventions, other work performed hereunder, or any assigned or licensed rights (including any modifications, improvements and derivatives of any of them). Notwithstanding any other language in this Agreement, Work Product excludes the Intellectual Property owned by WebTech as provided in Section 12 herein. Work Product shall not be eligible for Maintenance and Support services provided under this Agreement.
 - (B) CLIENT Software. CLIENT reserves all proprietary and intellectual property rights, title and interest including copyright, patents and trade secrets in and to the originals and all copies of the interest in CLIENT Software as defined herein. WebTech has no proprietary and intellectual property rights, CLIENT Software as defined herein. WebTech has no proprietary and intellectual property rights, transferable licence to use the CLIENT Software unless such license or usage results in the disclosure of CLIENT's Confidential Information as defined in the MNDA executed by the parties. WebTech shall not at any time whether before or after the Term of this Agreement contest or aid others in contesting, or doing anything which otherwise impairs the validity of any proprietary and others in contesting, or doing anything which otherwise impairs the validity of any proprietary and intellectual property rights, title or interest of CLIENT in the CLIENT Software. WebTech agrees that any CLIENT Software is part of CLIENT's Confidential Information and is subject to Section 9 herein and the MNDA executed by the parties.
 - (C) WebTech and CLIENT expressly acknowledge and agree that the CLIENT Software will have been created using the Software and/or Documentation of WebTech and shall contain as constituent elements Software, all elements of which are extremely valuable and confidential trade secrets and proprietary intellectual property of WebTech. CLIENT expressly agrees that it shall use

the CLIENT Software solely in support of the CLIENT's internal business activities and in accordance

Change Order. In the event that CLIENT elects to modify a Statement of Work or otherwise 4.6 change the Services being provided by WebTech, it shall notify WebTech in accordance with the following procedure: (a) CLIENT shall describe the additional or modified Statement of Work, Services, requirements and/or deliverables to WebTech (the "Change Notice"); and (b) WebTech shall promptly submit a change order proposal (the "Change Order"), which includes a statement of any additional charges (calculated in accordance with the applicable Agreement Supplement) and, if the Change Notice is provided prior to acceptance of the Service, any adjustments to the schedule (as defined in the applicable Statement of Work or Agreement Supplement) resulting from the proposed Change Notice. On CLIENT's written approval of the Change Order, WebTech will perform the tasks described in the Change Order in accordance with the requirements of this Agreement and such Change Order. CLIENT approved Change Orders will become part of this Agreement. WebTech shall not unreasonably refuse, delay or condition a Change Order requested by CLIENT. WebTech is not obligated to perform any modifications to the Services absent a CLIENT approved Change Order; provided, however that WebTech will continue to provide the Services in accordance with the then current requirements of this Agreement until CLIENT approves a Change Order. Any additional deliverables or changes to the Services described in the Change Order shall be subject to acceptance testing as set forth in the applicable Statement of

5. Maintenance and Support Services

- General. WebTech shall provide Maintenance and Support during the Initial Maintenance and 5.1 Support Period. CLIENT may elect to purchase Maintenance and Support for a Software product after the Initial Maintenance and Support Period, for successive Annual Maintenance and Support Periods. Such purchase can be made via purchase order and may be part of the Order by which the Software product license is purchased. In consideration of the provision of Maintenance and Support, pursuant to the applicable Supplement (and the applicable Order if not included in such Supplement), CLIENT shall pay the Maintenance and Support fees stated for any such Annual Maintenance and Support Periods purchased, subject to receipt of invoice as set forth herein. WebTech shall provide Maintenance and Support for such Annual Maintenance and Support Periods purchased.
- Maintenance and Support Obligation. WebTech shall make Maintenance and Support which substantially conforms to the provisions of this Article 6 available for purchase by CLIENT for a period of at least seven (7) years following the end of the Initial Maintenance and Support Period for each the Software products. The Maintenance and Support Fee for the initial Annual Maintenance and Support Period are set forth in the applicable Supplement. For all subsequent Annual Maintenance and Support Periods, the Maintenance and Support fees shall not be increased over the previous year's Maintenance and Support Fee by more than three percent (3%) (factoring any increases due to additional license purchases). CLIENT shall have the right to order or renew Maintenance and Support for the Software Products under the same terms and conditions at any time throughout the term of this Agreement (subject to the limitation above), and may elect to purchase Maintenance and Support for some Software Products without purchasing support for other Software Products. CLIENT may order Maintenance and Support for less than a full Annual Maintenance and Support Period for a Software Product if necessary to make the Annual Maintenance and Support Period for such Software Product coterminous with the Annual Maintenance and Support Period for other Software Products.

A. For Software purchased directly from WebTech, should CLIENT fail to purchase Maintenance and Support in any period after the Initial Maintenance and Support Period and thereafter elect to purchase Maintenance and Support, it may do so only by paying to WebTech (in addition to the Maintenance and Support Fees for the period being subscribed for) an amount equal to the Maintenance and Support Fees which would otherwise have been paid by CLIENT had it elected to purchase Maintenance Support for the entire period from the end of the Initial Maintenance and Support Period less any Maintenance and Support Fees actually paid during that period.

Maintenance and Support Description

- (a) For Software purchased directly from WebTech, Maintenance and Support includes the description of services set forth in Exhibit E and will include at a minimum level: (i) a help desk, accessible by toll-free telephone line, with qualified personnel to answer questions and provide assistance pertaining to Issues; (ii) online FAQ and other help resources; (iii) corrections, fixes and workarounds to resolve Issues; (iv) remote and on-site assistance other help resources; (iii) corrections, fixes and workarounds to resolve Issues; (iv) remote and on-site assistance other help resources; (iii) corrections, fixes and workarounds to resolve Issues; (iv) remote and on-site assistance other help resources; (iii) corrections, fixes and workarounds to resolve Issues; (iv) remote and on-site assistance other help resources; (iii) corrections, fixes and workarounds to resolve Issues; (iv) remote and on-site assistance other help resources; (iii) corrections, fixes and workarounds to resolve Issues; (iv) remote and on-site assistance other help resolve Issues; (iv) remote and on-site assistance other help resolve Issues; (iv) remote and on-site assistance other help resolve Issues; (ii) corrections, fixes and workarounds to resolve Issues; (iv) remote and on-site assistance other help resolve Issues; (ii) corrections fixes and on-site assistance other help resolve Issues; (ii) corrections fixes and on-site assistance pertaining to Issues; (ii) online FAQ and Issues; (iii) corrections fixes and on-site assistance pertaining to Issues; (iii) corrections fixes and on-site assistance other help desk, accessible by toll-free telephone to assistance other help desk, accessible to Issues; (ii) online FAQ and Issues; (iv) remote and on-site assistance other help desk, accessible to Issues; (ii) online FAQ and Issues; (iv) remote and on-site assistance other help desk, accessible to Issues; (iii) corrections fixes and on-site assistance of issues; (iv) remote and on-site assistance of issues; (iv) remote and on-site assistance of
 - (b) Unless otherwise specified in the applicable Supplement or Exhibit E, WebTech will provide Maintenance and Support services worldwide, twenty-four (24) hours per day, and seven (7) days a week.
 - (c) The resolution of Issues through Maintenance and Support will be reasonable, diligent and reasonably prompt based on the nature of the problem and the severity of the impact on CLIENT and otherwise conform to the requirements of Exhibit E.

6. Payment; Invoicing; Taxes

- hereunder consistent with this Agreement and the applicable Order. CLIENT will pay such correct invoices for fees, Reimbursables and Taxes (subject to Section 7.2) within thirty (30) days of receipt. CLIENT reserves the right to dispute invoices or portions thereof, and will pay only the undisputed portions of such invoices. CLIENT right to dispute invoices or portions thereof, and will pay only the undisputed portions of such invoices. CLIENT shall state in writing its reason for disputing and withholding any or all of the charges invoiced by WebTech. Shall state in writing its reason for disputing and withholding any or all of the charges invoices for Professional Payment will be in U.S. dollars unless otherwise agreed in writing by the parties. Invoices for Professional Services fees hereunder shall be supported by detailed documentation showing the project, the tasks performed Services fees hereunder shall be supported by detailed documentation showing the project, the tasks performed Services fees hereunder shall be supported by detailed documentation showing the project, the tasks performed Services fees hereunder associated with each task. Invoices for Reimbursables are subject to Section 5.2. by each person, and the time associated with each task. Invoices for Reimbursables are subject to Section 5.2. by each person, and the time associated with each task. Invoices for Reimbursables are subject to Section 5.2. by each person, and the time associated with each task. Invoices for Reimbursables are subject to Section 5.2. by each person, and the time associated with each task. Invoices for Reimbursables are subject to Section 5.2. by each person, and the time associated with each task. Invoices for Reimbursables are subject to Section 5.2. by each person for the charges invoiced by WebTech.
 - taxing authority where the Software, Hardware, or Services will be delivered. If so obligated, WebTech shall taxing authority where the Software, Hardware, or Services will be delivered. If so obligated, WebTech shall register as prescribed and shall invoice Taxes by separate line item. Upon receipt of a WebTech invoice specifying Taxes, CLIENT shall either (a) pay such Taxes to WebTech and WebTech will remit such Taxes to the appropriate taxing authority, or (b) provide to WebTech an exemption certificate or letter stating that the entire appropriate taxing authority, or (b) provide to WebTech an exemption certificate or letter stating that the entire appropriate taxing authority, or (b) provide to WebTech and Exemption certificate or letter stating that the entire appropriate taxing authority. If payment for Taxes is made to may be required and remit such collected Taxes to the taxing authority. If payment for Taxes is made to may be required and remit such collected Taxes to the taxing authority. If payment for Taxes is made to may be required and remit such collected Taxes to the taxing authority. If payment for Taxes is made to may be required and remit such collected Taxes to the taxing authority. If payment for Taxes is made to may be required and remit such collected Taxes to the taxing authority. If payment for Taxes is made to may be required and remit such collected Taxes to the taxing authority. If payment for Taxes is made to may be required and remit such collected Taxes to the taxing authority. If payment for Taxes is made to may be required and remit such collected Taxes to the taxing authority. If payment for Taxes is made to may be required and remit such collected Taxes to the taxing authority. If payment for Taxes is made to may be required and remit such collected Taxes to the taxing authority. If payment for Taxes is made to may be required and remit such collected Taxes to the taxing authority. If payment for Taxes is made to may be required and remit such collected Taxes to the taxing au

7. Warranties

- Software Warranties. For one (1) year following the effective date of the applicable Order (or, in the case of the Project, from the Warranty Effective Date), and thereafter during the period that Maintenance and Support services are in effect hereunder for a Software product, with respect to such Software product, WebTech represents, warrants and covenants that:
- (a) the Software will provide the functionality and features described in, and otherwise conform to and perform in the manner specified in, its Documentation and applicable specifications, and any requirements set forth in or provided with the applicable Supplement; and
 - (b) the Software shall be free of material defects in materials and workmanship
- Services Warranties. WebTech represents, warrants and covenants that all Services shall be performed (a) in accordance with the requirements of this Agreement including any requirements set forth in the applicable Order; and (b) in a good and workmanlike manner; with the understanding, knowledge, skills and experience necessary to provide the services in an efficient and competent manner. 7.3

General Warranties

- WebTech represents, warrants and covenants that (i) the Warranted Items, (ii) WebTech's provision of the Warranted Items, (iii) receipt, possession or use of the Warranted Items by CLIENT, any Affiliate or any third party under this Agreement, (iv) the execution of this Agreement including any Order hereunder, and (v) WebTech's performance hereunder, individually or in combination, shall not (A) violate, infringe or misappropriate (1) any third party's intellectual property rights or other proprietary or property rights (wherever arising), or (2) any other rights of a third party arising under any agreement with WebTech, or (B)
- WebTech further represents, warrants and covenants that (i) it has the right, title and authority to license, assign, sell or otherwise transfer to CLIENT the Warranted Items, and (iii) all Warranted Items are provided to CLIENT free and clear of any and all security interests, liens, claims, charges or encumbrances of
- Warranty Disclaimer. Except for the warranties set forth in this Agreement, each party hereby 7.4 disclaims all other warranties, whether express or implied, including any implied warranties of merchantability,
- Intellectual Property Infringement. (A) In addition to the indemnity in Section 10, if, in a party's reasonable opinion, any or all of the Warranted Items or any part or component thereof is likely to become the subject of an intellectual property infringement claim WebTech shall at its expense: (a) procure for CLIENT the right to continue using the Warranted Items which is the subject of a claim; or (b) modify or replace the subject Warranted Items with compatible, functionally equivalent, non-infringing component(s). If after exhausting all commercially reasonable efforts, WebTech can not implement either (a) or (b) above, WebTech may either (i) refund to CLIENT all corresponding amounts paid to WebTech under this Agreement, less depreciation calculated on a five (5) year straight line basis beginning from the date of acceptance of such infringing Warranted Item, and, upon receipt of such refund, this Agreement shall be terminated; or (ii) in connection with the Project, upon CLIENT's request in light of CLIENT's significant Hardware investment, WebTech agrees to provide its Software in a hosted environment at no additional cost until the Software is fully functional and not the subject or likely to become the subject of an intellectual property infringement claim.
- (B) Notwithstanding anything in this Agreement, the obligations and liability of WebTech pursuant to section 8.5 of this Agreement do not extend to a Claim of any infringement or alleged infringement of intellectual property rights
 - (i) the combination of the Software with any software not provided by WebTech (unless the combination of the Software with such software (a) is authorized by WebTech; (b) referenced

or contemplated in this Agreemen, the Documentation or Specifications for the Software including the Customer Software; (c) that is owned or licensed by CLIENT at the time the Software is installed; or (d) is otherwise reasonably foreseeable), but only to the extent that the Claim would not have arisen in the absence of such combination;

- (b) the unauthorised alteration or modification of the Software by or on behalf of CLIENT other than by WebTech and as contemplated by the parties in this Agreement, but only to the extent that the Claim would not have arisen in the absence of such unauthorized alteration or modification:
- (c)any use of the Software by or on behalf of CLIENT other than in accordance with the Documentation and/or this Agreement, but only to the extent that the Claim would not have arisen in the absence of such use;
- (d) any failure by CLIENT to install, run or utilize any Upgrades provided by WebTech that do not affect the functionality of the Software and that WebTech advises CLIENT in writing are necessary to avoid a judgment.

Intellectual Property 8.

- All proprietary and intellectual property rights, title and interest including copyright, patents and trade secrets in and to the originals and all copies of the Software, , Documentation and WebTech trademarks shall be and remain that of WebTech or its licensors, as the case may be, and are protected by copyright and other laws. WebTech reserves all proprietary and intellectual property rights, title and interest including copyright, patents and trade secrets in and to the originals and all copies of the Software, Documentation, and WebTech trademarks. CLIENT has no proprietary and intellectual property rights, title or interest in or to the Software, Documentation or WebTech trademarks except the license to use the Software, Documentation, and WebTech trademarks as granted in this Agreement. CLIENT shall not at any time whether before or after the Term of this Agreement, do anything which may impair the validity of any proprietary and intellectual property rights, title or interest of WebTech in and to the Software, Documentation or other Confidential Information of WebTech or WebTech trademarks.
- 8.1.5. WebTech (and any individual or entity permitted to by WebTech, other than CLIENT) may exploit the Software and Documentation (including) without any payment to or license from CLIENT, in a completely unfettered and unlimited manner, including without limitation, the development, licensing and/or other commercial exploitation of products related to, forming part of, or in the nature of, the Software or Documentation or that are the same as or similar to the Work Product, including without limitation, software, applications, executable files, dynamic libraries, XML schemas and instruction, configuration, mapping, and data files, data bases or script unless such exploitation or usage would disclose CLIENT's Confidential Information as defined in Section 5.5 herein or the MNDA executed by the parties.

Confidentiality and Nondisclosure 9.

Confidentiality and Nondisclosure. Except as otherwise provided in this Agreement, the use and disclosure by one party of the other party's Confidential Information received in connection with this Agreement shall be governed by and subject to the terms of the MNDA. Use of the other party's Confidential information to carry out the purposes of this Agreement shall be a valid purpose under the MNDA. If the expiration date of the MNDA is earlier than the end of the term of any Maintenance and Support hereunder, then the expiration date of the MNDA shall be extended to coterminate with the term of such Maintenance and Support, but the obligations of confidentiality shall continue thereafter in accordance with the terms of the MNDA. In any event, such obligations of confidentiality shall remain in effect for no less than 2 years after the Effective Date of this Agreement. In addition, the terms and conditions of the MNDA shall govern any and all disclosures of Confidential Information made by or to any Affiliate to the same extent as if such Affiliate were an

original signatory thereof, effective as of the date of the MNDA. The terms of the MNDA are not otherwise

- 9.2. <u>Disclosures Concerning Agreement</u>. Except as required by applicable law and provided that either party has sought confidential treatment under applicable law, without the other party's s prior written approval granted by an authorized officer of the other party , neither party shall (a) refer to WebTech's selection by CLIENT or any Affiliate in commercials, advertising, or publications, including but not limited to any reference in such a manner as to state or imply that any Software licensed or Hardware purchased hereunder or service provided hereunder is endorsed or preferred by CLIENT or an Affiliate; (b) use the other party's or an Affiliate's name or logo in any manner, in association with either party or otherwise except for internal presentation purposes or (c) release any press releases or other information releases pertaining to this Agreement. Neither party shall disclose the terms of this Agreement to any third party, except its professional advisors who are
- Indemnity. WebTech shall defend, indemnify and hold harmless the Indemnified Parties against any 10. Claims brought against any Indemnified Party arising from breach of any representation or warranty under this Agreement by WebTech, and any damages, losses, awards, costs and expenses arising from any such Claims. CLIENT shall give written notice of any such Claim for which indemnity hereunder is sought.
- Limitation of Liability. EXCEPT FOR SECTIONS 4, 8, 9 AND 10, NEITHER PARTY SHALL BE LIABLE HEREUNDER FOR SPECIAL, CONSEQUENTIAL, INCIDENTAL OR INDIRECT DAMAGES.
- Insurance. WebTech at its expense shall maintain Commercial General Liability and Professional 12. Liability (including Errors and Omissions) insurance policies with minimum coverage limits of \$1 million each per claim and \$2 million each in the aggregate, and Umbrella coverage over such policies with minimum coverage limit of \$10 million per claim and in the aggregate. WebTech will furnish certificates evidencing such insurance upon CLIENT's request. WebTech will cause CLIENT to be named as an additional insured upon CLIENT's
- Instructions and Policies. WebTech shall comply with all reasonable instructions given by CLIENT 13. concerning the performance of services for CLIENT, including but not limited to those concerning safety and security, such as guidelines for access to facilities and information. Access to facilities, equipment, computing resources and information of CLIENT is subject to all applicable policies of CLIENT. Neither WebTech nor its personnel shall have any expectation of privacy in the use of CLIENT facilities, equipment or computing

14. Miscellaneous

- Force Majeure. Neither party will be liable to the other for delay of up to 30 days in its performance hereunder if such delay is caused by a Force Majeure Event. The party whose performance is delayed shall immediately notify the other party verbally and in writing of the delay and the cause thereof and shall in any event take reasonable steps to avoid or remove and respond to such circumstance of delay, and shall
- Assignment. Neither party may assign this Agreement or any of its rights or obligations hereunder without the express written consent of the other party, except that: (a) CLIENT may assign this Agreement to an Affiliate; and (b) either party may assign this Agreement in connection with a merger, reorganization or sale of all or substantially all of such party's assets, provided that the surviving or acquiring entity is not a material competitor of the non-assigning party, the non-assigning party is notified of the transaction prior to the closing of the transaction, the surviving entity or purchase expressly assumes this Agreement and WebTech's obligations hereunder, and, if requested by the non-assigning party, acknowledges such assumption in writing to the non-assigning party. Any permitted assignee or any successor-in-interest of a party shall take assignment or assumption subject to all of the terms and conditions of this Agreement. Any purported assignment of this Agreement in contravention of this Section 14.2 shall be null and void and, without limiting any

other rights or remedies available under this Agreement, at law or in equity, the non-assigning party may immediately terminate this Agreement without further liability.

- 14.3. <u>Change of Control</u>. Upon any change in the majority ownership or voting control of the capital stock, business or assets of WebTech other than a reorganization amongst WebTech Affiliates, CLIENT shall be entitled to cancel any outstanding Orders and associated payment obligation(s) of CLIENT, effective immediately upon written notice. Otherwise, however, this Agreement and any licenses granted hereunder shall remain in full force and effect and unchanged.
- 14.4. Notices. All notices required hereunder shall be in writing and shall be deemed to have been given and received when delivered in person or upon receipt (or refusal) when mailed by United States registered or certified mail, return receipt requested, postage prepaid, or by CLIENT Priority overnight delivery service, to the or certified mail, return receipt requested, postage prepaid, or by CLIENT shall be directed to the attention respective address first set forth above or as provided herein. Notices to CLIENT shall be directed to the attention of the contact indicated in the applicable Supplement. If a Supplement does not indicate a notice contact, then the contact from the most recent Supplement with a contact shall be used, or if none then no contact shall be stated contact from the most recent Supplement with a contact shall be used, or if none then no contact shall be stated in the notice. A Supplement may also identify a specific address to use for notices pertaining to such Supplement in the notice. A Supplement may also identify a specific address to use for notices pertaining to such Supplement instead of the address otherwise applicable as provided above. In all cases, a copy of any notice to CLIENT shall instead of the address otherwise applicable as provided above. In all cases, a copy of any notice to CLIENT shall be sent to CLIENT Corporation, 3620 Hacks Cross Road, Building B, Third Floor, Memphis, TN 38125, attention: Managing Director, Legal Technology Transactions.
 - 14.5. Severability. In the event that any one or more of the provisions contained in this Agreement shall for any reason be held invalid or unenforceable by a court of competent jurisdiction, such invalidity or unenforceability shall not affect any other provision of this Agreement, and this Agreement shall be construed as if such invalid or unenforceable provision or provisions had never been contained herein.
 - 14.6. <u>Waivers</u>. Failure or delay on the part of either party to exercise any right, remedy, power or privilege hereunder, shall not constitute a waiver thereof. A waiver, to be effective, must be in writing and must be signed by the party making the waiver. A written waiver of a default shall not operate as a waiver of any other default or of the same type of default on a future occasion.
 - 14.7. Governing Law. This Agreement shall be governed by, and construed in accordance with, the laws of the State of Illinois without regard to or application of choice of law rules or principles. The venue for any legal proceedings to resolve any dispute hereunder shall be Clark County, Illinois.
 - 14.8. <u>Independent Contractors: Beneficiaries</u>. In performing their obligations, and exercising their rights, under this Agreement, the parties shall be independent contractors, and neither shall have the authority to bind or act as agent for the other. No partnership, joint venture, or other business organization is created by this Agreement. Except as otherwise expressly provided herein, there are no third party beneficiaries of this Agreement.
 - 14.9. Non-Interference. All rights and licenses granted under or pursuant to this Agreement (other than with respect to trademarks) by WebTech to CLIENT are, and shall otherwise be deemed to be, for purposes of Section 365(n) of the U.S. Bankruptcy Code (the "Bankruptcy Code"), licenses of rights to "intellectual property" as defined under Section 101 of the Bankruptcy Code. The parties agree that CLIENT, as a licensee of such as defined under this Agreement, shall retain and may fully exercise all of its rights and elections under the Bankruptcy rights under this Agreement, shall retain and may fully exercise all of its rights and elections under the Bankruptcy Code. The parties further agree that in the event of the commencement of a bankruptcy proceeding by or against Code. The parties further agree that in the event of the commencement of a bankruptcy Code, CLIENT shall be entitled to a complete duplicate of (or complete access to, WebTech under the Bankruptcy Code, CLIENT shall be entitled to a complete duplicate of (or complete access to, WebTech under the Bankruptcy Code, CLIENT shall be entitled to a complete duplicate of (or complete access to, WebTech under the Bankruptcy Code, CLIENT shall be entitled to a complete duplicate of (or complete access to, WebTech under the Bankruptcy Proceeding, and all embodiments of such intellectual property, and same, if not as appropriate) any such intellectual property and all embodiments of such intellectual property, and same, if not as appropriate) any such intellectual property and all embodiments of such intellectual property, and same, if not as appropriate) any such intellectual property and all embodiments of such intellectual property, and same, if not as appropriate) any such intellectual property and all embodiments of such intellectual property.
 - 14.10. <u>Counterparts</u>. This Agreement and any Order issued hereunder may be executed in any number of counterparts, each of which shall be deemed an original, but all of which together shall constitute only one and the same Agreement or Order, as the case may be.

14.11. Entire Agreement. This Agreement, including any Orders hereunder and any annexes, attachments or exhibits thereto, together with the Referenced Agreements, constitutes the entire agreement between the parties with respect to the subject matter hereof and supersedes all prior understandings, between the parties and negotiations, whether written or oral. Referenced Agreements are not modified agreement as expressly set forth herein. Neither this Agreement nor any portion hereof may be modified or Agreement and the licenses herein shall prevail notwithstanding any conflicting terms or legends which may or other agreement or other terms, whether additional, different or inconsistent with those of this Agreement, purportedly accepted after the date of this Agreement and will not be considered an amendment to this Agreement unless expressly set forth as such, in writing signed by both parties, and specifically referencing this Agreement and the section(s) being modified.

To signify their mutual intent to be legally bound by this Agreement, WebTech and CLIENT have each caused their respective authorized representative to execute this Agreement effective as of the Effective Date.

CLIENT:	
CLIENT, INC.	
BY: Title:	
WEBTECH WIRELESS INC.	
BY:	

EXHIBIT A DEFINITIONS

- "Acceptance Test(ing)" means the performance of the acceptance test procedures described in the Acceptance Test Plans agreed to by the parties and as described in Exhibit D attached hereto and incorporated herein by reference.
- "Affiliate" means any entity that, directly or indirectly, controls, is controlled by or is under common control with CLIENT or WebTech, where "control" is defined as the ownership of at least fifty percent (50%) of the equity or beneficial interests of such entity.
- "Annual Maintenance and Support Period" means any annual Maintenance and Support periods for a Software product purchased after the Initial Maintenance and Support Period as set forth in Section 6.1.
- "Claims" means any third party assertions, demands, claims, actions or suits.
- "Completion Certificate" means the certificate CLIENT executes for Software after testing the Hardware that has been installed in CLIENT's tractors and trailers with the Software that is installed, tested and accepted at the World Technology Center in Collierville, TN and for the related Services provided hereunder for the Project.
- "Confidential Information" shall have the meaning ascribed in the MNDA.
- "Documentation" means all textual and graphic material relating to the Software in print or electronic form, including flow charts, operating instructions, and related technical information and specifications and user guides or manuals, plus all maintenance modifications thereto.
- "Evaluation Period" means 6 months (or such other period as may be mutually agreed) from the date of installation of the Evaluation Product.
- "Evaluation Product" means (a) Software product extensions (additional modules) or editions not licensed hereunder (not including Upgrades included in Maintenance and Support); and (b) new or additional software products, including beta versions of the Software licensed hereunder.
- "CLIENT Software" means all proprietary and intellectual property rights, title and interest including copyright, patents and trade secrets in and to the originals and all copies of CLIENT modifications including without limitation, any interface to the Software and the software applications that are either owned by or licensed to CLIENT that are developed by CLIENT in connection with the Project, other than the underlying Software being WebTech's (the "CLIENT Software") shall be and remain that of the CLIENT and are protected by copyright and other laws.
- "Force Majeure Event" means fire, explosion, lightning, water, acts of God, strikes, labor disputes, war, civil disturbances, terrorism, acts of civil or military authorities, or other unforeseen causes beyond the party's reasonable control.
- "Hardware" means the Hardware or equipment offered for sale by WebTech to CLIENT from time to time including the items described in the Initial Supplement.
- "Indemnified Parties" means CLIENT and its Affiliates and their respective shareholders, directors, officers and employees.
- "Initial Maintenance and Support Period" means, for each Software product and Order, a period beginning upon the effective date of the applicable Order and ending on successful implementation at CLIENT of the Software product, or additional units thereof, as applicable, covered by such Order.
- "Issues" means performance, compatibility, operational, or quality issues concerning the Software.

"Legal Enhancement" means an enhancement to the Software or Hardware that is required in order for the Software or Hardware (and their respective use as authorized hereunder) to comply with relevant laws, rules, statutes and regulations.

"Maintenance and Support" means the Software maintenance and support services more particularly described in Section 6.3 and as more fully detailed in Exhibit E.

"MNDA" means the Mutual Non-Disclosure Agreement referenced in the initial Supplement hereunder.

"Order" means a purchase order issued, or Supplement (to the extent providing for a purchase) or Statement of Work executed, hereunder as provided in Section 2.

"Professional Services" means the professional services described in the applicable Statement of Work.

"Reimbursables" means reasonable, documented travel-related expenses incurred in the performance of Professional Services.

"Services" means all services (including but not limited to any and all Inventions or other materials or information furnished in connection therewith) hereunder.

"Software" means the software products, listed in any Order, including but not limited to all components thereof and Third Party Software delivered therewith and any technical materials (other than the Documentation) or other materials or information offered in connection therewith. "Software" also includes all Upgrades and corrections provided through Maintenance and Support.

"Specifications" means the Hardware specifications set forth in Exhibit F.

"Source Materials" means, in relation to any Software product, all materials that would enable a reasonably skilled programmer to compile, debug, and make enhancements and improvements to such Software product in a commercially reasonable manner including: (i) all source code related thereto, reasonably annotated; (ii) all technical and system documentation including specifications, flowcharts, diagrams, business rules, data and database models and structures, and compilation instructions related to such software; (iii) listings by name, version and developer of all third-party compilers, utilities and other software relating to the software, including sufficient information to procure a license, from such developers; (iv) a listing of all relevant equipment necessary to operate the software; (v) copies, in source and object code, of all compilers, utilities, and other software that are proprietary to WebTech (or its licensor) and which are used in relation to the software, to the extent same exist; and (vi) the name and last known address and telephone number of all individuals involved in the development or maintenance of the Source Materials.

"Supplement" means a mutually executed supplement substantially in the form attached as Exhibit B.

"Taxes" means any and all valid transaction based taxes, excises, duties and assessments levied, assessed or imposed by any government or taxing authority on the Software or services provided hereunder or the use by client thereof, except for such amounts based on WebTech's income, profits, receipts, net worth, capital, or similar taxes based on WebTech's business.

"Third Party Software" means (i) proprietary software applications or subscriptions that are owned by third parties and provided to CLIENT by WebTech (or via its resellers) as part of the Project; (ii) any hosted or services provided by third party application service providers through WebTech to CLIENT as part of the Project; and (iii) generality of the foregoing, Third Party Software includes, without limitation: DeCarta Drill Down Server 4.2.2, include routing), JasperSoft Reports Professional, and Pro Miles.

"Upgrades" means all new versions/major releases and other releases, including but not limited to any updates and Legal Enhancements to the Software.

"Warranted Items" means (individually or in combination) the Software, Hardware, Evaluation Products, Inventions, the Services hereunder, and any other materials or information furnished by WebTech in connection with this Agreement, and any Order.

"Warranty Effective Date" for the Software means XXXX.

EXHIBIT B

FORM OF SUPPLEMENT

CLIENT Contract No
NOTE 1: If a purchase includes Software to be used internationally, then a separate Order is required for
NOTE 2 - Obtain signatures on the Supplement when it is being prepared after the execution date of the Master Agreement. If the Products are being acquired by an Affiliate, the Affiliate must sign this Supplement. If not executed, the Supplement must be attached to the Agreement.
This Supplement ("Supplement") is entered into effective as of [date], by and between supplier] ("WebTech"). This Supplement is pursuant to the Master Software License and Services Agreement by and between WebTech and [lf the master Agreement), then the CLIENT Affiliate that signed the master Agreement (likely CLIENT Corporate Services, Inc.) should be identified here.]
Items below are subject to applicable provisions in the Agreement:
NAME OF SOFTWARE PRODUCT(S) LICENSED:
TOTAL LICENSE FEE -
<u>LIMITATION THAT AFFECTS PRICE, IF ANY, FOR EACH PRODUCT</u> (such as number of users, MIPS, etc. Limitation should be quantitative and only one pricing metric should apply for each product.):
MAINTENANCE AND SUPPORT FEE PER YEAR IF RENEWED:
Yes/ No Indicate whether any further period of Maintenance and Support is being purchased under this Supplement beyond the included period of such services.
LICENSE FEE (AND MAINTENANCE AND SUPPORT FEE IF APPLICABLE) FOR EACH

OTE: Future purchases of incremental license and Magnetia order as required under the Agreement. Magnetia order as required under the Agreement. Magnetia order as required at CLIENT's request to coincide or the Software product investigation for the So	laintenance and Support period for incremental laintenance and cide with any existing Annual Maintenance and volved.
FOR ANY ADDITIONAL SOFTWARE PRODUCTS THIS SUPPLEMENT —show each available Product Support Fee per year (as applicable as set forth in the and attach as Annex B2.)	AVAILABLE BUT NOT PURCHASED UNDER and its License Fee and the Maintenance and ne Agreement). (use additional sheet(s) if necessary
MISCEL	LANEOUS
NOTICE CONTACT PERSON for matters concerning	
NOTICE CONTAGE L'ESTAGE	
supplement is not attached to the other party; it that signed the MNDA. Same for the other party; it executing the agreement or initial supplement, the	Supplement (not this form) if it is being completed
Remove signature blocks on all accommodations and contemporaneously with the Master Agreement contemporaneously with the Master Agreement	
	[Name of
	CLIENT or Affiliate making purchase.]
[Supplier WebTech name]	
	By:
By:	•
Name:	Name:
	Title:
Title:	Signature blocks will be signed only of
Signature blocks in Exhibit B Supplement Form actual Supplement generated with reference t	m should not be signed. Signature blocks will be signed only o to Exhibit B except where signature is not required as provide

abov**e**.

EXHIBIT C

FORM OF STATEMENT OF WORK

CLIENT Contract No.	
	Supplement when it is being prepared after the execution date of the fucts are being acquired by an Affiliate, the Affiliate must sign this Supplement must be attached to the Agreement.
This Statement of Work ("Stateme between [name name of supplier] ("WebTech"). This Agreement dated CLIENT Affiliate that is not a party of Agreement (likely CLIENT Corporate	of CLIENT Affiliate making purchase] and[WebTech Statement of Work is pursuant to the Master Software License and Services by and between WebTech and[If the SOW will be signed by a CLIENT Affiliate (i.e., a software License), then the CLIENT Affiliate that signed the master Services, Inc.) should be identified here.]
items below are subject to applicat	ple provisions in the Agreement:
Use additional sheet(s) if necessary a NOTE: Depending on the circumstal	nces, the description could be general.
, and donnard, in accord	nces, the description could be generic, such as: 'WebTech shall all, implement, configure, set up, integrate and launch successfully dance with CLIENT's business needs ("Implementation")'. Implementation services shall not exceed \$
	Upon completion of the following Milestone:
%	
%	Completion of Implementation/successful production launch [may need to be contingent on completion of customization also, if that is applicable]
CUS DESCRIPTION: WebTech shall custom fully set forth in Annex C2 ("Customization")	DIZATION SERVICES Dize the Software to meet CLIENT's business needs as, more n").
TOTAL FEED. The total of	Customization shall not exceed \$, payable upon tomization shall be completed within such fee amount.

etion of the following Milestone:
of Customization/successful production launch of Software
SERVICES
owing training services: (Use additional sheet(s) if
Il be \$ Such fee shall be payable upon
PLETION
leted no later than (provide date).
UKSABLES
, if any, allowed for all Services covered by this
king here:
reimbursables are only allowed for a certain service
Supplement (not this form) if it is being completed ant.
[Name of
CLIENT Affiliate making purchase.]
Ву:
Name:
Title:

Signature blocks in Exhibit C Statement of Work form should not be signed. Signature blocks will be signed only on actual SOW generated with reference to Exhibit C, except where signature is not required as provided above.

EXHIBIT D ACCEPTANCE TEST

EXHIBIT E

MAINTENANCE AND SUPPORT SERVICE DESCRIPTION DETAIL

EXHIBIT F HARDWARE SPECIFICATIONS

All Prices in US Dollars

NOTE: All prices and discount structures are CONFIDENTIAL and are subject to change without notice



	Locators		
	Locator - WT5000G-L Quadrant Express Promotion Locator with GPRS modem. Basic tracking, 1 serial port, 2 IOs. Includes GSM stubby antenna, GPS long antenna and power/data cable.	01-00-0026-00.0	\$250.00
	Locator - WT6000 NA Locator. Includes strip antenna, GPS long antenna and 3 cables (data, power, telemetry).	01-00-0006-00.0	\$399.00
	Locator - WT7000E Locator (v6.2) with EDGE modem. Includes GSM stubby antenna, GPS long antenna, mounting bracket, and 6.2 power/data cable.	01-01-0019-00.0	\$399.00
	Portable MDT CE-X Kit with WT5000L Locator with battery, MDT CE-X, PS/2 keyboard, PS/2 adapter, and cig adaptor. Large Pelican case.	01-02-0012-00.0	\$741.00
	Portable MDT CE-X Kit with WT7000 L Locator with battery, MDT CE-X, PS/2 keyboard and adapter, cig adapter. Large Pelican case.	01-02-0010-00.0	\$841.00
	Portable MDT Kit with WT7000 L Locator with battery, MDT, PS/2 keyboard and adapter, cig adapter. Large Pelican case.	01-02-0007-00.0	\$671.00
۷T	Locator Options		
	Battery - Internal Battery Option - WT6000/E Rechargeable lithium polymer battery.	70-10-0016-00.0	\$30.00
	Battery - Replacement Battery with Chassis - WT6000/E Rechargeable lithium polymer battery. Please specify exact model and region.	03-03-0003-00.0	\$37.00
	Enable Aux WT1900 Satellite Controller - WT6000/E Dual-mode Iridium cellular switching. Requires new cable.	05-10-0010-00.0	\$28.00

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Battery - Internal Battery Option - WT6000/E Rechargeable lithium polymer battery.	70-10-0016-00.0	\$30.00
Battery - Replacement Battery with Chassis - WT6000/E Rechargeable lithium polymer battery. Please specify exact model and region.	03-03-0003-00.0	\$37.00
Enable Aux WT1900 Satellite Controller - WT6000/E Dual-mode Iridium cellular switching. Requires new cable.	05-10-0010-00.0	\$28.00
Enable Auxiliary Serial Port - WT6000/7000E Includes cable.	05-10-0001-00.0	\$52.00
Enable J1708 Interface - WT6000/7000E Requires configuration details to be specified and signed off by Solutions Engineer.	05-10-0002-00.0	\$52.00
Enable Trip Recorder - WT6000/7000E Second-by-second location, speed, heading log for 8 hours. Includes 2 free log requests.	05-10-0004-00.0	\$84.00
5000		

VT5000

		
Battery - Internal Battery Option - WT5000L Rechargeable lithium polymer battery.	70-10-0027-00.0	\$25.00
Battery - Internal Battery Replacement - WT5000 L Includes backplate.	70-10-0020-00.0	\$30.00
Enable 1-Wire Temp Monitoring Kit - WT5000/6000/7000 Supports 1 or 3 sensors.	05-10-0006-00.0	\$21.00
Enable Driver ID - WT5000/6000/7000 Activate Driver Admin page, Driver status report, Driver Time sheet report.	05-10-0005-00.0	\$07.00

/ebTech Wireless MSR Price List for City of Chicago ******CONFIDENTIAL****** March 2010

All Prices in US Dollars

NOTE: All prices and discount structures are CONFIDENTIAL and are subject to change without notice

Enable OBDII - WT5000/6000/7000 For use with OBDII Gateway. Requires configuration details to be specified and signed off by Solutions Engineer.	05-10-0007-00.0	\$17.00
Enable WT1900 Satellite Controller - WT5000/6000/7000 Single mode Indium use. No MDT.	05-10-0011-00.0	\$28.00
ptions		
Battery - Internal Battery Option WT7000 Rechargeable lithium polymer battery.	03-03-0004-00.0	\$28.00
Enable Accelerometer Option - WT7000 Enable Accelerometer option for WT7000E.	05-01-0042-00.0	\$28.00
Enable Bluetooth WT7000 Enable Bluetooth WT7000E voice, serial, dial up.	05-10-0018-00.0	\$60.00
Enable CAN Interface - J1939 - WT7000 Requires configuration details to be specified and signed off by Solutions Engineer.	05-10-0014-00.0	\$32.00
Enable CAN Interface - J1979 - WT7000 Requires configuration details to be specified and signed off by Solutions Engineer.	05-10-0013-00.0	\$60.00
Enable Telemetry Enable Telemetry (in locator hardware)	05-10-0016-00.0	\$0.00
Voice - Hands Free Kit - Bluetooth-WT7000 Hands free Kit (Bluetooth for WT7000E).	03-05-0003-00.0	\$120.00
MDTs		
MDT 2000CE (DTNA Kit) MDT 2000CE Kit, Includes MDT2000CE-S, Text to Speech and Voice recognition. Includes mounting bracket and MDT retractable cable with DTNA connectors.	03-09-0030-00.0	\$987.00
MDT 2000E Mobile Data Terminal. 8 line display. Includes mounting bracket and serial/power cable.	03-09-0003-00.0	\$293.00
MDT2000 CE Mobile Data Terminal 2000CE- includes 2G DOC (Disk on Chip), Text to Speech and Voice Recognition should be ordered separately	03-09-0024-00.0	\$714.00
MDT2000CE-S Kit Includes MDT2000CE-S, Text to Speech and Voice recognition. Includes mounting bracket and MDT retractable cable.	03-09-0019-00.0	\$982.00
MDT2000CE-X Mobile Data Terminal CE-X. Includes mounting bracket, retractable cable.	03-09-0025-00.0	\$518.00
MDT2000CE-X Mobile Data Terminal CE-X. Includes mounting bracket, retractable cable.	03-09-0025-00.0	\$518.00
MDT3100 - NEW Mobile Data Terminal, WIN CE 6.0 based, full color touch screen. 7" - 800x400 TFT color WVGA Touch screen LCD Includes mounting bracket and serial/power cable.	03-09-0029-00.0	\$925.0(
Worker Safety Pendant Kit Includes intrinsically safe Worker Safety Pendant, Gateway, and the required adapter cable. Previously called IS Panic Button Kit.	03-01-0009-00.0	\$487.0(

All Prices in US Dollars

NOTE: All prices and discount structures are CONFIDENTIAL and are subject to change without notice

Accessories

VT6000

Cable - Cigarette Power Adapter - WT6000 Powers Locator only.	03-11-0011-00.0	\$21.00
Cable - Custom Cable w/ Noise Filter - WT6000 WT6000 power cable (vehicle end), MDT cable, and Scosche in-line suppress filter. Includes WT6000 telemetry cable.	03-09-0017-00.0	\$119.00
Cable - J1708 6-pin Diagnostic Port Connector - WT6000/E 6-pin port connector	03-J1	\$21.00
Cable - J1708 9-pin Diagnostic Port Connector - WT6000/E 9-pin port connector	03-J2	\$21.00
Cable - MDT Tamper Detect Cable Assembly - WT6000 Solder MDT Cable Out1 with Telemetry cable In6 for MDT tamper/malfunction detection.	03-09-0015-00.0	\$62.30
Cable - Power Cable - WT6000 (Locator End) Power cable for WT6000 (Locator end).	70-06-0016-00.0	\$7.00
Cable - Power Cable - WT6000 (Vehicle End) Power cable for WT6000 (vehicle end).	70-06-0013-00.0	\$7.00
Cable - Replacement Telemetry Cable - WT6000 Replacement telemetry cable for WT4000 or WT6000 with DB15 connector.	03-01-0004-00.0	\$20.30
JBUS RS485 Converter with WT6000 Power Cable JBUS RS485 converter with WT6000 power cable.	03-04-0020-00.0	\$160.30
Telemetry - Temp Thermistor Probe - WT6000 Temperature Sensor for WT6000, used with ADC input. Includes thermistor sensor. Requires telemetry activation and monthly.	03-01-0003-00.0	\$22,40
Voice - Replacement Mic for Hands Free - WT6000 Replacement microphone for Hands Free Kit. Requires 2.5mm connector.	70-10-0008-00.0	\$31.50
Voice - Replacement Speaker for Hands Free - WT6000 Replacement speaker for Hands Free Kit.	70-10-0007-00.0	\$35.00
Voice Kit Hands Free - WT6000NA Motorola hands free kit. Includes speaker, mic w/ 2.5mm connector. Requires Enable Voice - WT6000/7000/MDT.	03-05-0001-00.0	\$66.50
∀ T5000		
Adapter - 1-Wire Serial Connector - WT5000/6000 1-wire (RJ11) - RS232 adapter. Required for use with WT5000/6000 Locator Driver ID kit.	03-04-0003-00.0	\$20.30
Adapter - WT1700 Bluetooth Adapter - WT5000/6000 Includes WT1700 serial cable and WT1700 bluetooth adapter. Requires PPP serial port. No MDT. Please specify WT5000 or WT6000.	03-11-0006-00.0	\$55.30
Antenna - Dual Mode Mag Mount - WT5000/6000 Mag mount GPS/GPRS antenna. MG0-U15-2C2L (North America).	03-06-0012-00.0	\$125.30
Antenna - Dual Mode Through Hole Mount - WT5000/6000 Low profile GPS/GPRS through hole antenna. SMU-U15-3C2L North America - metal trailers/assets.	03-06-0014-00.0	\$104.30
Antenna - GPS Std Long Antenna - WT5000/6000/5800/7000 GPS standard mag mount antenna with 5m cable.	03-07-0004-00.0	\$32.90
Antenna - GSM Std Stubby - WT5000/6000 Quad-band, fixed, right-angle whip antenna.	03-06-0008-00.0	\$13.30
Antenna - GSM Strip Antenna EU - WT5000/6000 GSM/GPRS strip antenna.	03-06-0005-00.0	\$11.20
Antenna - GSM/GPRS Strip Antenna NA - WT5000/6000/7000 GSM/GPRS strip antenna, 3 meters/9 feet cable.	03-06-0002-00.0	\$11.20
Antenna - Mag Mount GSM-Only Unity Gain Whip - WT5000/6000 /ebTech Wireless MSR Price List for City of Chicago ******CONFIDENTIAL******	03-06-0011-00.0	\$49.90 March 2010

All Prices in US Dollars

All Prices in US Dollars NOTE: All prices and discount structures are CONFIDENTIAL and are subject	to change without notice	
GSM mag mount antenna. Mag0-900-10FT RG-174 W/SMA (NA)		
Cable - Cigarette Power Adapter - MDT/WT5000/6000 Powers Locator and MDT.	03-11-0009-00.0	\$31.50 `
Cable - Cigarette Power Adapter - WT5000 Powers Locator only.	03-11-0010-00.0	\$21.00
Cable - Replacement Power/Data Cable - WT5000 Spare or replacement power data cable for WT5000.	70-06-0005-00.0	\$13.30
Driver ID Kit - Regular, With Holder - WT5000/6000/5800 Includes one iButton, iButton reader, iButton reader holder, 1-wire serial connector, 1-wire converter cable. Requires available serial port. Requires Enable Locator Driver ID.	03-04-0006-00.0	\$62.30
Driver ID Reader - WT5000/6000/7000E iButton Reader for WT5000/6000/7000E.	03-04-0002-00.0	\$17.50
OBDII Gateway - WT5000/6000/7000 Light duty vehicle diagnostics interface. Requires configuration details to be specified and signed off by Solutions Engineer. Includes fail-safe Y-cable. Check with Support on potential safety issues related to B&B OBDII gateway with specific Chrysler/Dodge vehicles 2002-2007.	03-04-0007-00.0	\$139.30
Telemetry - Door Sensor - Wide Gap - WT5000/6000/7000 Suitable for truck and trailer roller and swing doors.	03-01-0005-00.0	\$34.30
Telemetry - Panic Button Kit (wired) - WT5000/6000/7000E Includes toggle switch. If this kit is ordered without a Locator, the telemetry cable must be ordered separately. Requires telemetry activation and monthly.	03-01-0001-00.0	\$24.50
Telemetry - Panic Button Kit (wireless) - WT5000/6000/7000E Includes wireless remote (key fob). If this kit is ordered without a Locator, the telemetry cable must be ordered separately. Requires telemetry activation and monthly.	03-01-0002-00.0	\$83.30
Telemetry - Starter Disable Relay Kit - WT5000/6000/7000 Normally closed contact. Includes relay and housing with diode. To be used with Locators.	03-14-0001-00.0	\$16.80
Telemetry - Temp Sensor - 1 Wire (modified) - WT5000/6000 1-wire modified (2x18AWG wires) with RS232 adapter. Required for use with temperature monitoring kit.	03-04-0009-00.0	\$31.50
Telemetry - Temp Sensor - 1 Wire, 1 Sensor - WT5000/6000/7000E 2m length for temperature monitoring. For WT7000E it should be ordered in quantities of 1 or 3 pieces only.	70-10-0024-00.0	\$32.20
Telemetry - Temp Sensor Kit - 1 Wire, 1 Sensor - WT5000/6000 Includes 1-wire temperature sensor, 1-wire temp serial connector, and 1-wire converter cable. Requires Activation - Temperature Monitoring Kit Reporting. Requires Enable Locator 1-wire Temperature Monitoring Kit - WT5000/6000.	03-04-0010-00.0	\$69.30
Telemetry - Temp Sensor Kit - 1 Wire, 3 Sensors - WT5000/6000 Includes three 1-wire temperature sensors, 1-wire temp serial connector, and 1-wire converter cable. Requires Activation - Temperature Monitoring Kit Reporting. Requires Enable Locator 1-wire Temperature Monitoring Kit - WT5000/6000.	03-04-0011-00.0	\$126.00
TrackBox - WT5000 Waterproof Enclosure Includes GPS antenna and power/data cable.	03-11-0007-00.0	\$102.20
TrackBox Mount - WT5000 Metal bracket and latch to mount TrackBox.	03-11-0008-00.0	\$30.10
IDT		
Bracket - Replacement Mounting bracket - MDT2000E Spare or replacement MDT 2000E mounting bracket.	70-03-0006-00.0	\$14.70
Cable - Replacement Serial Cable - MDT2000E Replacement MDT 2000 serial/power cable.	03-09-0006-00.0	\$31.50
Driver ID Button & Holder - MDT/Locator Includes iButton and holder.	03-04-0004-00.0	\$07.00
Driver ID Reader - MDT2000CE-X Driver ID Reader - MDT2000CE-X	03-09-0026-00.0	\$24.50
Driver ID Reader - MDT2000E iButton Reader for MDT2000E.	03-09-0005-00.0	\$24.50

All Prices in US Dollars

•	All Prices in US Dollars		
	NOTE: All prices and discount structures are CONFIDENTIAL and are subject Keyboard - Flexible & Waterproof - PS/2 85-Key - MDT		
	Requires PS/2 keyboard adapter.	03-09-0023-00.0	\$37.80
	Keyboard - PS/2 84-Key - MDT Requires PS/2 keyboard adapter.	03-09-0013-00.0	\$28.00
	Keyboard Adapter - PS/2 - MDT2000CE (X & S) Supports PS/2 keyboards for MDT 2000CE-X or MDT2000CE-S.	03-09-0027-00.0	\$52.50
	Keyboard Adapter - PS/2 - MDT2000E Supports PS/2 keyboards for MDT 2000E.	03-09-0012-00.0	\$52.50
	Reader - Bar Code Wand Reader - MDT2000E Opticon. Bar code reader pen for MDT.	03-09-0011-00.0	\$70.00
	Reader - Magnetic Card Reader - MDT2000E MDT magnetic card reader tracks I/II.	03-09-0008-00.0	\$104.30
	Telemetry - Starter Disable Relay Kit - MDT Normally open contact. Includes relay and housing with diode. To be used with MDTs.	03-14-0002-00.0	\$16.80
	Voice Kit Hands Free - MDT2000CE-S Includes MDT2000CE-S, Locator audio cable, mic for MDT2000CE voice, speaker for MDT2000CE voice. Requires Enable Voice Option - WT6000/7000/MDT.	03-09-0021-00.0	\$112.00
∃la	ss Not Assigned		
	Adapter - 12v Wall Adapter with Socket 12v wall adapter with cigarette lighter adapter socket.	03-11-0005-00.0	\$42.00
	Adapter - DB9F/DB9F Null Modem Adapter Required to install OBDII gateway to secondary port.	03-08-0005-00.0	\$10.50
	Antenna - GPS Short Antenna GPS short antenna with 0.5m (18") cable.	03-07-0008-00.0	\$32.90
	Antenna - GPS Short Extended Antenna GPS extended antenna with 4m cable.	03-07-0010-00.0	\$32.90
	Antenna - Std WiFi Stubby - WT5800 WiFi antenna with SMA connector.	03-16-0001-00.0	\$13.30
	Antenna - WT1900 Iridium Mag Mount Iridium Aero mag mount antenna with 3m (10') cable.	03-16-0002-00.0	\$139.30
	Antenna - WT1900 Iridium Mag Mount Kit WT1900 Iridium mag mount Hirschmann antenna with 5m cable. Recommended for passenger cars, vans and small trucks.	03-16-0008-00.0	\$69.30
	Antenna - WT1900 Iridium Through Hole Mount Kit WT1900 Iridium through hole mount Hirschmann antenna with 5m cable. Recommended for tractors. Includes mirror mount bracket.	03-16-0009-00.0	\$83.30
	Cable - Cigarette Power Adapter Kit - WT7000E Powers Locator only.	03-11-0012-00.0	\$21.00
	Cable - Iridium Cable - WT7000E WT7000E 6.2 to Iridium cable.	70-06-0040-00.0	\$42.00
	Cable - OBDII Y-cable Fail Safe OBDII Y fail safe Y-cable.	70-06-0037-00.0	\$17.50
	Cable - Replacement Cable - WT7000E DB15 WT7000 DB15 replacement cable.	70-06-0036-00.0	\$28.00
	Driver ID Kit - Regular, With Holder - WT7000E Includes one iButton, iButton reader, iButton reader holder, 1-wire adaptor. Requires Enable Locator Driver ID.	03-04-0023-00.0	\$27.30
	Driver Visual Feedback - Calibre Front Pod LED LED provides visual feedback.	03-04-0022-00.0	\$14.00
	Iridium thru hole mirror mount Mirror mount for Iridium thru hole antenna.	03-10-0007-00.0	\$27.30
	Pelican Case - Large Black Pelican Case 1400 Large, black Pelican Case 1400. No foam.	03-13-0001-00.0	\$94.50
InhT	ech Wireless MSR Price Liet for City of Chicago ******CONFIDENTIAL *****		

All Prices in US Dollars NOTE: All prices and discount structures are CONFIDENTIAL and are subject to change without notice			
Pelican Case - Small Pelican Case 1150 Ideal for both WT5000, WT6000 or WT7000 BUT cannot have MDT which requires large	03-13-0002-00.0	\$94.50	
case. This case is not water tight. Power converter 110V to 12V - Locator power supply 12V switching power supply. Used to power locator or MDT by connection to wall outlet.	03-15-0002-00.0	\$56.00	
RJ11 to 1-wire interface connector (driver ID reader to WT7000E) RJ11 to 1-wire interface connector for connecting the driver ID reader to the WT7000E.	70-06-0041-00.0	\$10.50	
Telemetry - Momentary push button-dash mounted Momentary push button - Example application: GPS Time stamp for no garbage bin indication - dash mounted (1/2 inch hole)	03-04-0035-00.0	\$41.30	
Telemetry - PLC ID Reader - JBUS WT-212P PLC reader, JBUS 9-32VDC. Hamess sold separately.	03-02-0001-00.0	\$84.00	
Telemetry - PLC ID Reader - Serial WT-222P PLC reader, serial 9-32VDC. Harness sold separately.	03-04-0008-00.0	\$118.30	
Telemetry - PLC ID Reader Kit - JBUS Includes PLC reader, JBUS 9-32 VDC, and PLC JBus cable. Requires Enable PLC ID	03-04-0013-00.0	\$93.10	
Reader. Telemetry - PLC ID Reader Kit - Serial Includes serial PLC reader and PLC serial cable.	03-04-0012-00.0	\$132.20	
Telemetry - PLC ID Tag - 9-32V with Digital Input WT-102P PLC ID Tag, 9-32V with digital Input.	03-19-0005-00.0	\$118.30	
Telemetry - PLC ID Tag Mini - 3 wire, 12V WT-110P PLC mini tag, 3 wire 12VDC.	03-19-0002-00.0	\$56.0 0	
Telemetry - Radio Shut Off Switch Kit Includes toggle switch and relay kit. Used for shutting down the Locator's modem when vehicle may enter areas sensitive to explosions.	03-01-0011-00.0	\$48.30	
Voice Dialer Call Button H/W One button answer, and single pre-programmed dial-out number.	03-05-0002-00.0	\$24.50	
WT1900 Iridium Satellite Modem - No Antenna Iridium antenna and Locator not included. Includes WT1900 power cable if used with WT6000. Requires WT1900 WT5000 db9 cable if used with WT5000. Requires the Iridium cable if used with WT7000.	03-04-0019-00.0	\$559.30	
Software			
Automated Forms Software - MDT2000E Basic Messaging & digital Forms software for the MDT2000E	04-03-0001-00.0	\$10.00	
Automated Forms Software (English) - MDT2000CE-X Digital Forms software for the MDT2000CE-X (English)	04-03-0014-00.0	\$10.00	
Automated Forms Software (French) - MDT2000CE-X Digital Forms software for the MDT2000CE-X (French)	04-03-0015-00.0	\$10.00	
Driver Logs Software - MDT2000E Basic Messaging, digital Forms, & Driver Log (HOS) software for the MDT2000E	04-03-0003-00.0	\$34.00	
Driver Logs Software (English) - MDT2000CE-X Driver Log (HOS) software for the MDT2000CE-X (English)	04-03-0012-00.0	\$34.00	
Driver Logs Software (French) - MDT2000CE-X Driver Log (HOS) software for the MDT2000CE-X (French)	04-03-0013-00.0	\$34.00	
External Display Support - MDT2000CE MDT 2000CE-S External Display support (not the display itself)	05-12-0001-00.0	\$160.0 0	
Text to Speech Software - MDT2000CE-S Text to Speech option for MDT2000CE	04-03-0005-00.0	\$160.00	
Voice Command Recognition Software - MDT2000CE-S	04-03-0004-00.0	\$160.00 March 2010	

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March 2010

All Prices in US Dollars

NOTE: All prices and discount structures are CONFIDENTIAL and are subject to change without notice Voice-Command software for the MDT2000CE-S

Double C. 11		
Reporting - Turn-by-Turn Updates	06-10-0002-00.0	\$48.30
Reporting - Quadrant Express Reporting 5-minute updates - limited to Quadrant Express promotion	06-01-0010-00.0	\$13.30
Reporting - Personal Locator WT Personal Locator Monthly service fee for reporting - Default setting is every 5min/1km one record sent.	06-04-0017-00.0	\$13.99
Reporting - GPS Trailer Sentry Plus15 Trailer Sentry plus TravelStop and 15-minute updates	06-01-0015-00.0	\$16.80
Reporting - GPS Trailer Sentry Plus Trailer Sentry plus TravelStop and 1-hour updates	06-01-0009-00.0	\$12.60
Reporting - GPS Trailer Sentry Exceptions based reporting: On/off hook, Sentry automated update, GPS odometer	06-01-0008-00.0	\$8.40
Reporting - GPS Express Reporting 15-minute updates - limited to GPS Express kit customers	06-01-0007-00.0	\$13.30
Reporting – 1 Update per day	TBD	\$9.00
Reporting - 10 Minute Updates 15-minute updates - limited to long haul transport customers	06-01-0005-00.0	\$13.30
Reporting - 10 Min Updates + 1 hour Satellite - WT1900 Dual mode 10-min updates cell + 1-hour satellite	TBD	\$14.70
Reporting – 30 seconds Updates	TBD	\$30.00
per year) Reporting - 5 Minute Updates Standard reporting solution	06-01-0004-00.0	\$20.30
customer's monthly standard package Portal Services - Locator Software Maintenance Program Annual subscription - OTA updates, reconfigurations, engineering support (up to 2 updates)	06-08-0003-00.0 es	\$24.50
Portal Services - Increase in Reporting Frequency (per week) Temporary increase of reporting frequency to 1 minute, is ordered in addition to the	06-01-0027-00.0	\$21.00
Portal Services		
Worker Safety Software (French) - MDT2000CE-X Worker Safety (Safety Check) software for the MDT2000CE-X – French	04-03-0021-00.0	\$24.00
Worker Safety Software (English) - MDT2000CE-X Worker Safety (Safety Check) software for the MDT2000CE-X – English	04-03-0020-00.0	\$24.00
Worker Safety Software - MDT2000E Worker Safety (Safety Check) software for the MDT2000E	04-03-0002-00.0	\$24.00
Voice Dialer Software (French) - MDT2000CE-X Voice Dialer software for the MDT2000CE-X - French	04-03-0019-00.0	\$29.00
Voice Dialer Software (English) - MDT2000CE-X Voice Dialer software for the MDT2000CE-X - English	04-03-0018-00.0	\$29.00
Voice Dialer Software - MDT2000E Voice Dialer software for the MDT2000E	04-00-0006-00.0	\$29.00
Voice-Command soπware for the MD I 2000CE-S	•	

Portal Options

Customer Branded Portal

Replacing Quadrant logo with Customer logo in the upper left comer of the portal,

Customer should supply the logo with the following dimensions: width="370" height="94"

\$1,120.00

06-19-0000-00.0

All Prices in US Dollars

NOTE: All prices and discount structures are CONFIDENTIAL and are subject to change without notice

Activation - deCarta Thick Quadrant activation with deCarta thick client. Price is per vehicle.	05-01-0039-00.0	\$24.00	
Activation - Data Pump Optional data pump service add-on. Price is per vehicle.		\$24.00	
Activation - California Smog Checks Required for proper configuration of Locators and Quadrant to support California smog checks.	05-10-0017-00.0 05-01-0008-00.0	\$5.00	
Activation - Additional SIM Activation Activation of additional SIMs. Includes SIM.	05-01-0011-00.0	\$36.00	
Activation			
Reporting - Vehicle Performance - OBDII/CANJ1979 Vehicle diagnostics reporting	06-04-0012-00.0	\$4.90	
Reporting - Vehicle Performance - J1708 Requires WT6000/E with J1708 enabled	06-04-0009-00.0	\$4.90	
Reporting - Transport Kit Includes Portal, Driver Log, Forms, Messaging, Vehicle Maintenance, J1708 Or OBDII reporting	06-04-0010-00.0	\$11.90	
Reporting - Telemetry Center Up to 5000 telemetry messages	06-04-0003-00.0	\$7.00	
Reporting - Telemetry - PTO Only Up to 2500 PTO messages, or single door open/close	06-04-0011-00.0	\$4.90	
Reporting - Fuel Tax For North America	06-04-0005-00.0	\$8.40	
Reporting - Driver Report Card and Score Card FID 541 - Per vehicle per month	06-04-0016-00.0	\$1.40 \$9.40	
Reporting - Driver Performance - J1708/CANJ1939 Requires WT6000/E, with J1708 enabled, and MDT or Locator Driver ID	06-04-0015-00.0	\$4.90	
Reporting - Driver Logs	06-04-0006-00.0	\$8.40	
Reporting - 1-wire Temp Temperature Monitoring Kit reporting	06-04-0013-00.0	\$4.90	
Portal Options - Messaging Center 500 text messages - overage: \$0.05/msg	06-04-0002-00.0	\$7.00	
Portal Options - HOS Summary - Remaining Hrs in Duty Cycle FID 549 - Per vehicle per month	06-01-0018-00.0	\$1.40	
Portal Options - Find Nearest Vehicle - Routing Routing option - Find nearest vehicle with routing option (FID 425), cost per vehicle per month	06-17-0009-00.0	\$0.70	
Find nearest vehicle option (FID 402) - does not include routing		·	
Subscription Portal Options - Find Nearest Vehicle - No Routing	06-17-0008-00.0	\$0.00	
Portal Options - Alerts - After Hrs Use	06-12-0001-00.0	\$0.70	
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05-01-0038-00.0

\$24.00

March 2010

Activation - deCarta Thin

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All Prices in US Dollars

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Quadrant activation with deCarta thin client.	Price is per vehicle
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Quadrant activation with deCarta thin client. Price is per vehicle.	ect to change without notic	0
Activation - deCarta Thin Express Quadrant Express activation with deCarta thin client. Price is per vehicle.	05-01-0040-00.0	\$24.0
Activation - Expedite Expedite activations.	05-01-0009-00.0	\$25.00
Activation - FIDs Activation Fee Activation service fee for new Quadrant feature (FIDs).	05-01-0035-00.0	\$15.00
Activation - Geofence Alert Report Activation of Geofence Alert Report (FID 552). Price is per vehicle.	05-01-0046-00.0	\$5.0(
Activation - Google Mapping Quadrant activation with Google client. Price is per vehicle.	05-01-0036-00.0	\$24.00
Activation - J1708 Reporting Includes J1708 only.	05-01-0026-00.0	\$10.00
Activation - MapPoint Mapping Quadrant activation with MapPoint client.	05-01-0037-00.0	\$24.00
Activation - Mobile Forms	05-01-0007-00.0	\$24.00
Activation - OBDII Reporting Required for OBDII vehicle performance monitoring.	05-01-0018-00.0	\$10.00
Activation - Panic Button/Worker Safety Pendant Panic Button / Worker Safety Pendant activation.	05-01-0043-00.0	\$19.00
Activation - Personal Locator - Demo License Key - BlackBerry Demo license key for activating Personal Locator on BlackBerry.	05-11-0001-00.0	\$0.00
Activation - Personal Locator - Full License Key - BlackBerry Full license key for activating Personal Locator on BlackBerry.	05-11-0003-00.0	\$39.99
Activation - PLC ID Reporting Required for PLC ID applications such as trailer / tractor tracking.	05-01-0025-00.0	\$7.00
Activation - PPP Option Activation - WT7000E Enable and activate serial port and PPP.	05-01-0022-00.0	\$100.00
Activation - Quadrant Express deCarta Quadrant Express activation with deCarta thick client. Price is per vehicle.	05-01-0033-00.0	\$24.00
Activation - Quadrant Express Google Quadrant Express activation with Google thin client. Price is per vehicle.	05-01-0032-00.0	\$24.00
Activation - Quadrant Express MapPoint Quadrant Express activation with MapPoint client. Price is per vehicle.	05-01-0031-00.0	\$24.00
Activation - Quadrant Google Map with Find Google thin client map account setup with search feature. Price is per vehicle.	05-01-0028-00.0	\$10.00
Activation - Shift Set Up Price is per vehicle.	05-01-0045-00.0	\$2.00
Activation - Telemetry Center Optional add-on.	05-01-0005-00.0	\$19.00
Activation - Temp Monitoring Kit Reporting Required for 1-wire Temperature Monitoring Kit.	05-01-0024-00.0	\$10.00
Activation - Trailer Sentry Includes standard portal and telemetry center.	05-01-0023-00.0	\$24.00
Activation - Transport Kit Includes portal, driver log, forms, messaging, vehicle maintenance, J1708 or OBDII activation. Required for options: portal, driver log, forms, messaging, vehicle maint., vehicle performance.	05-01-0010-00.0	\$36.00
Activation - Vehicle Maint. Center / Odom. & Engine Hrs Report Vehicle Maintenance Center and Odometer & Engine Hours Report activation.	05-01-0041-00.0	\$10.00
Activation - Vehicle Scorecard /ebTech Wireless MSR Price List for City of Chicago ******CONFIDENTIAL******	05-01-0044-00.0	\$10.00 March 2010

All Prices in US Dollars

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NOTE: All prices and discount structures are CONFIDENTIAL and are subject Price is per vehicle.	to change without notice	
Activation - WebTech Mexico Portal Mexico account activation in Spanish.	05-01-0029-00.0	\$24.00
Activation - WebTech Portal Standard account activation.	05-01-0001-00.0	\$24.00
Activation - WT1900 Satellite Modem Iridium network and portal activation.	05-01-0004-00.0	\$45.00
De-Activation - Quadrant Portal Portal deactivation.	05-01-0030-00.0	\$0.00
Warranty		
MDT Gold - 1 year Extension Total 2 years Warranty	09-00-0007-00.0	\$35.00
WT5000/6000 Locator Gold - 1 year Extension Total 2 years Warranty	09-00-0005-00.0	\$35.00
WT7000 Locator Gold - 1 year Extension Total 2 years Warranty	09-00-0009-00.0	\$35.00
Services - Firmware Upgrade - Locator - License Fee per Locator For out of warranty units	05-07-0003-00.0	\$25.00
Installation		
Installation - Accelerometer Option - Hard Mount & Calibration Mount to solid frame using screws (back straps if required). Price based on when installed	05-02-0036-00.0	\$40.00
Mount to solid frame using screws (back straps if required). Price based on when installed at same time as WT7000. Installation - Antenna - Roof Mount Installation of roof mount (GSM or dual). Requires hole to be drilled for cable	05-02-0036-00.0 05-02-0013-00.0	\$40.00 \$25.00
Mount to solid frame using screws (back straps if required). Price based on when installed at same time as WT7000. Installation - Antenna - Roof Mount Installation of roof mount (GSM or dual). Requires hole to be drilled for cable pass-through. Installation - Custom Install		
Mount to solid frame using screws (back straps if required). Price based on when installed at same time as WT7000. Installation - Antenna - Roof Mount Installation of roof mount (GSM or dual). Requires hole to be drilled for cable pass-through. Installation - Custom Install Pricing varies on requirements. Custom quote required. Installation - Dash Mounted Accelerometer Event LED Dash mounted (double-sided tape). Price based on installing LED at same time as	05-02-0013-00.0	\$25.0C
Mount to solid frame using screws (back straps if required). Price based on when installed at same time as WT7000. Installation - Antenna - Roof Mount Installation of roof mount (GSM or dual). Requires hole to be drilled for cable pass-through. Installation - Custom Install Pricing varies on requirements. Custom quote required. Installation - Dash Mounted Accelerometer Event LED Dash mounted (double-sided tape). Price based on installing LED at same time as WT7000. Installation - Door Open Switch Wide gap door sensor for trailers. Installation of Door Open Switch with cable wire run with	05-02-0013-00.0 05-02-0005-00.0	\$25.00 \$199.00
Mount to solid frame using screws (back straps if required). Price based on when installed at same time as WT7000. Installation - Antenna - Roof Mount Installation of roof mount (GSM or dual). Requires hole to be drilled for cable pass-through. Installation - Custom Install Pricing varies on requirements. Custom quote required. Installation - Dash Mounted Accelerometer Event LED Dash mounted (double-sided tape). Price based on installing LED at same time as WT7000. Installation - Door Open Switch Wide gap door sensor for trailers. Installation of Door Open Switch with cable wire run with protective loom. Installation - Handsfree Voice Kit Installation of dash mounted speaker and mic. Preferred mounting method uses drill holes.	05-02-0013-00.0 05-02-0005-00.0 05-02-0037-00.0	\$25.00 \$199.00 \$20.00
Mount to solid frame using screws (back straps if required). Price based on when installed at same time as WT7000. Installation - Antenna - Roof Mount Installation of roof mount (GSM or dual). Requires hole to be drilled for cable pass-through. Installation - Custom Install Pricing varies on requirements. Custom quote required. Installation - Dash Mounted Accelerometer Event LED Dash mounted (double-sided tape). Price based on installing LED at same time as WT7000. Installation - Door Open Switch Wide gap door sensor for trailers. Installation of Door Open Switch with cable wire run with protective loom. Installation - Handsfree Voice Kit	05-02-0013-00.0 05-02-0005-00.0 05-02-0037-00.0 05-02-0029-00.0	\$25.00 \$199.00 \$20.00 \$50.00
Mount to solid frame using screws (back straps if required). Price based on when installed at same time as WT7000. Installation - Antenna - Roof Mount Installation of roof mount (GSM or dual). Requires hole to be drilled for cable pass-through. Installation - Custom Install Pricing varies on requirements. Custom quote required. Installation - Dash Mounted Accelerometer Event LED Dash mounted (double-sided tape). Price based on installing LED at same time as WT7000. Installation - Door Open Switch Wide gap door sensor for trailers. Installation of Door Open Switch with cable wire run with protective loom. Installation - Handsfree Voice Kit Installation of dash mounted speaker and mic. Preferred mounting method uses drill holes. Strain relief connection to Locator or MDT. Installation - Locator Driver ID Kit	05-02-0013-00.0 05-02-0005-00.0 05-02-0037-00.0 05-02-0029-00.0	\$25.00 \$199.00 \$20.00 \$50.00 \$60.00
Mount to solid frame using screws (back straps if required). Price based on when installed at same time as WT7000. Installation - Antenna - Roof Mount Installation of roof mount (GSM or dual). Requires hole to be drilled for cable pass-through. Installation - Custom Install Pricing varies on requirements. Custom quote required. Installation - Dash Mounted Accelerometer Event LED Dash mounted (double-sided tape). Price based on installing LED at same time as WT7000. Installation - Door Open Switch Wide gap door sensor for trailers. Installation of Door Open Switch with cable wire run with protective loom. Installation - Handsfree Voice Kit Installation of dash mounted speaker and mic. Preferred mounting method uses drill holes. Strain relief connection to Locator or MDT. Installation - Locator Driver ID Kit Installation - MDT Dash mounted. Preferred mounting method uses drill holes. Price based on installing	05-02-0013-00.0 05-02-0005-00.0 05-02-0037-00.0 05-02-0029-00.0 05-02-0021-00.0	\$25.00 \$199.00 \$20.00 \$50.00 \$60.00

March 2010

JahTach Wireless MSR Price I ist for City of Chicago ******CONFIDENTIAL******

	All Prices in US Dollars		, •	
	NOTE: All prices and discount structures are CONFIDENTIAL and are subject to change without notice			
	Installation of PLC Reader.	05-02-0016-00.0	\$30.00	
	Installation - PLC Tag Installation of PLC Tag.	05-02-0030-00.0	\$30.00	
I	Installation - Self Installer Qualification Program Over the phone qualification program for self installers. Up to 3 installers / up to 3 hrs total qualification time.	05-02-0035-00.0	\$500.00	
	Installation – Standard (with multiple vehicle install) Standard installation for passenger car, van and light duty trucks.	05-02-0001-00.0	\$85.00	
	Installation Trip Charge for single vehicles installation Standard installation for passenger car, van and light duty trucks.	TBD	\$60.00	
	Installation - Telemetry - Cables > 3m Required for extra cable runs. Price is based on every 3m. Includes wire and protective loom.	05-02-0025-00.0	\$25.00	
	Installation - Telemetry - In-Cab Installation of telemetry options such as starter disable, door triggers, PTO (with standard ON-switch and light, or an air switch installed by customers' certified mechanic. Not applicable to trailers.	05-02-0022-00.0	\$40.00	
	Installation - Telemetry - PTO External to Cab Interface to a go-to-ground switch on the trans/PTO. No interfacing is possible to a pulsed or active circuit.	05-02-0024-00.0	\$100.00	
	Installation - Telemetry - PTO Internal to Cab Interface to a go-to-ground switch on the trans/PTO. No interfacing is possible to a pulsed or active circuit.	05-02-0023-00.0	\$60.00	
	Installation - Temp - Additional Zones Trailer or Truck Installation of temperature probes in additional zones. Price based on when installed at same time as Temp Kit.	05-02-0033-00.0	\$30.00	
	Installation - Temp - One Zone Trailer For reefer trailers and straight trucks. Includes first zone.	05-02-0032-00.0	\$100.00	
	Installation - Temp - One Zone Truck For trucks with attached reefers. Includes first zone.	05-02-0027-00.0	\$60.00	
	Installation - Tractor For tractor and heavy duty trucks. Roof-mounted standard GPS cable via marker light.	05-02-0009-00.0	\$100.00	
	Installation - Trailer - Chassis For trailer chassis. Bolster-mounted GPS.	05-02-0012-00.0	\$180.00	
	Installation - Trailer - Fibreglass Installation for dry with fiberglass roof or reefer with fiberglass housing.	05-02-0011-00.0	\$110.00	
	Installation - Trailer - Flatbed Installation for flatbeds.	05-02-0034-00.0	\$180.00	
	Installation - Trailer - Metal Installation for dry with metal roof or reefer with metal housing.	05-02-0010-00.0	\$100.00	
	Installation - Vehicle Diagnostics - J1708 Installation of J1708 interface. Price based on when installed at same time as Locator.	05-02-0015-00.0	\$25.00	
١	Installation - Vehicle Diagnostics - OBDII Installation of OBDII interface. Price based on when installed at same time as Locator.	05-02-0014-00.0	\$25.00	
1	Installation - WT1700 Installation of Bluetooth WT1700. Price based on when installed at same time as Locator.	05-02-0017-00.0	\$30.00	
ı	Installation - WT1900 Installation of satellite WT1900. Price based on when installed at same time as Locator.	05-02-0019-00.0	\$90.00	
[De-Installation – Locator & Antenna (trip charge of \$75 applies when less than 2 at one time)	TBD	\$55.00	
			ŀ	

All Prices in US Dollars

NOTE: All prices and discount structures are CONFIDENTIAL and are subject to change without notice 3rd Party Services

3rd Party Services			
Iridium 0K Data Plan - WT1900 No data included. Plus \$1.50 / kilobyte usage.	06-15-0001-00.0	\$15.00	
Iridium 12K Data Plan - WT1900 12 kilobytes included (~200 records) \$1.50 / KB overage.	06-15-0002-00.0	\$22.00	
Others			
Telemetry Test Kit - Jig Box For development testing. Telemetry test jig box for Locators. Includes telemetry test box and 12V wall adaptor.	03-15-0001-00.0	\$356.00	
Custom Map Development If business requirements necessitate a customized map solution, such as municipalities or other government organizations, WebTech Wireless is able to integrate GIS data with Quadrant's robust, real-time monitoring and control features. Our Solutions Engineering and Development experts are able to build a customized interface to meet your needs. Requirements assessment, development, Quality Assurance and support is provided. Please contact for Quotation	05-05-0034-00.0	\$0.00	
Custom Report Development If you require your report information to be displayed in a specific way and we do not already offer a report that meets your needs, we can build a new report or customize an existing report. Requirement assessment, design specifications (provided to the customer) and development time are included. Please contact for Quotation	05-05-0033-00.0	\$0.00	
Data Interface Requirements Assessment (ASP) Solutions Engineers review existing systems to identify interface requirements, then recommend the best API's and implementation process to establish the required data flow. A requirements specification of data interface requirements for further development is also provided.	05-05-0026-00.0	\$1,600.00	
Data Interface Requirements Assessment (Enterprise) Solutions Engineers review existing systems to identify interface requirements, then recommend the best API's and implementation process to establish the required data flow. A requirements specification of data interface requirements for further development is also provided.	05-05-0027-00.0	\$2,500.00	
Data Pump Development Kit and operations support One time fee, Includes: First 50 vehicles activation (at one time), Data Pump simulator, Documentation and sample codes, two and half day of implementation support (Net. Ops support), 4 hours of Technical support. Additional support: Professional services hourly support fees will be applied	05-09-0006-00.0	\$5,000.00	
Data Pump start up kit (Requires director's approval) Includes: First 50 vehicles activation (at one time), Documentation, Data Pump simulator, 4 hours of presales and Technical support. Additional support: Professional services hourly support fees will be applied	05-09-0007-00.0	\$1,500.00	
Driver Administration We register Driver names in Quadrant, create logins for the Mobile Data Terminal and associate logins with vehicles. Register drivers in Quadrant, \$500 per 100 drivers.	05-05-0029-00.0	\$500.00	
Electronic Forms Design for the Mobile Data Terminal Design form for MDT, \$500 per form	05-05-0028-00.0	\$500.00	
Extended Driver ID Support Large flash memeory on the locator is required, Loaded as a file to the flash memory - Customer should supply the txt file in the correct format. There is a charge for set up (\$500) and also a \$10 fee per vehicle to upload (Contact WebTech for details)	05-05-0035-00.0	\$10.00	
Extended Geofence Support Large flash memeory on the locator is required, Loaded as a file to the flash memory - Customer should supply the bxt file in the correct format. There is a charge for set up (\$500) and also a \$10 fee per vehicle to upload (Contact WebTech for details)	05-05-0006-00.0	\$10.00	
Group Administration We create groups of vehicles (or drivers) for streamlining of administrative tasks and fleet management views. Create groups of vehicle in Quadrant, \$500 per 100 vehicles or drivers	05-05-0030-00.0	\$500.0 0	
Installation Coordination Installation coordination reduces costs associated with scheduling installation of hardware	05-05-0025-00.0	\$10.00	
and keeps your fleet at		March 2010	

John Miralese MSR Price I ist for City of Chicago ******CONFIDENTIAL******

	Oity of Offic	ayu
All Prices in US Dollars NOTE: All prices and discount structures are CONFIDENTIAL and are subject maximum activity by reducing the amount of time required for installation. Our Installation Project Menager works	ct to change without notic	:e
with the installers to set the organize the installation process, verify quantity installed and install standards for each		
vehicle. \$10 per Locator / minimum 100 Locators / per location (city)		
Installer Qualification	05-05-0024-00.0	\$500.00
For customers who want to perform their own installations of WebTech Wireless hardware, our over-the-phone qualification process with our Installation Specialists ensures on-site technicians have the necessary skills required for optimal hardware functioning. Up to 3 installers / up to 3 hours total qualification time		*****
Level 1 Technical Support Training Program	05-05-0031-00.0	\$15,000,00
This 4-day, intensive, customized program trains Technical Support personnel to assess all requirements, troubleshoot top issues, and deploy corrective action. The results are ompetent Technical Support personnel who can: create and modify user accounts; test not troubleshoot Locator functionality; perform over-the-air		\$15,000.00
configurations; and more. Instructor attends at customer site, up to 10 participants.		
evel 2 Enterprise Operations Training Program In this program, IT Specialists learn how to install, configure and support Quadrant Interprise. The focus is hands-on practice with WebTech Wireless Operations Specialists If routine procedures required for optimal system functioning, including daily, weekly and Inonthly tasks. Tasks learned include: operations procedures and troubleshooting; creating Inverse procedures starting and stopping Quadrant; monitoring server statistics; archiving	05-05-0032-00.0	\$15,000.00
procedures; escalating issues. Instructor attends at customer site, up to 10 participants.		
Product Configuration (ASP)		
ave time and money by accurately analyzing and assessing critical business equirements and existing data and ensuring the right solution is selected. We verify your eporting requirements, review all product selections, and produce accurate configuration les for manufacturing. Up to 2 hours	05-05-0022-00.0	\$500.00
roduct Configuration (Enterprise) ave time and money by accurately analyzing and assessing critical business equirements and existing data and ensuring the right solution is selected. We verify your eporting requirements, eview all product selections, and produce accurate configuration files for manufacturing.	05-05-0023-00.0	\$0.00
all for Quote.		
ervice - Rule De-Activation ubscription rules de-activation	05-01-0013-00.0	\$29.00
ervice - Rule Re-Activation ubscription rules re-activation	05-01-0012-00.0	\$10.00
ervices - 1 Mo. Data History Restore - ADDITIONAL 10 vehicles estore Vehicle History for additional 10 vehicles. Priced per month period.	05-13-0002-00.0	\$75.00
ervices - 1 Mo. Data History Restore - FIRST 10 vehicles estore Vehicle History for up to 10 vehicles. Priced per month period. COMPLETE	05-13-0001-00.0	\$380.00
ervices - Business Analyst (daily rate)	05-05-0011-00.0	\$4.290.00
rofessional Services- hourly rate:\$160, Daily rate:\$1,280	00-00-00 1-00.0	\$1,280.00
ervices - Data History Restore - 24hour EXPEDITE FEE estore complete within 24 hours	05-13-0003-00.0	\$300.00
ervices - Firmware Upgrade (OTA) - Locator, MDT or Gateway ofessional service - Over the air firmware upgrade	05-07-0001-00.0	\$50.00
rvices - Installation Specialist (daily rate) ofessional Services- hourly rate:\$130, Daily rate:\$1,040	05-05-0007-00.0	\$1,040.00
rvices - Level 1 Technician (daily rate) ofessional Services- hourly rate:\$130, Daily rate:\$1,040	05-05-0004-00.0	\$1,040.00
ervices - Level 2 Technical Support (daily rate) ofessional Services- hourly rate:\$160, Daily rate:\$1,280	05-05-0012-00.0	\$1,280.00
ervices - Level 3 Technologist (daily rate) ofessional Services- hourly rate:\$200, Daily rate:\$1,600	05-05-0015-00.0	\$1,600.00
ervices - Network Operations Engineering (daily rate) rofessional Services- hourly rate:\$200, Daily rate:\$1,600	05-05-0016-00.0	\$1,600.00
h Wireless MSR Price List for City of Chicago *****CONFIDENTIAL*****		March 2010

All Prices in US Dollars

NOTE: All prices and discount structures are CONFIDENTIAL and are subject to change without notice

NOTE: All prices and discount sudditions are down in the are danger		
Services - Program Manager (daily rate) Professional Services- hourly rate:\$250, Daily rate:\$2,000	05-05-0020-00.0	\$2,000.00
Services - Programmer /Engineer (daily rate) Professional Services- hourly rate:\$200, Daily rate:\$1,600	05-05-0017-00.0	\$1,600.00
Services - Project Administrator (daily rate) Professional Services- hourly rate:\$130, Daily rate:\$1,040	05-05-0008-00.0	\$1,040.00
Services - Project Manager (daily rate) Professional Services- hourly rate:\$200, Daily rate:\$1,600	05-05-0018-00.0	\$1,600.00
Services - Quality Assurance Specialist (daily rate) Professional Services- hourly rate:\$200, Daily rate:\$1,600	05-05-0014-00.0	\$1,600.00
Services - Solution Engineer (daily rate) Professional Services- hourly rate:\$200, Daily rate:\$1,600	05-05-0019-00.0	\$1,600.00
Services - Solution Specialist (daily rate) Professional Services- hourly rate:\$160, Daily rate:\$1,280	05-05-0013-00.0	\$1,280.00
Services - System Architect, Design (daily rate) Professional Services- hourly rate:\$250, Daily rate:\$2,000	05-05-0021-00.0	\$2,000.00
Services - Technical Writer (daily rate) Professional Services- hourly rate:\$130, Daily rate:\$1,040	05-05-0009-00.0	\$1,040.00
Training - A - Intro to Quadrant (2 hours online) On line - up to 4 participants	05-06-0006-00.0	\$500.00
Training - B - Certified Quadrant Dispatcher (1 day onsite) Up to 10 participants - one day - travel expenses extra	05-06-0007-00.0	\$2,500.00
Training - C - Certified Quadrant Driver Program (1 day onsite) Up to 10 participants - one day - travel expenses extra	05-06-0011-00.0	\$2,500.00
Training - D - Installation Training Course (1 day onsite) WebTech Wireless Installation Training Course fee per day, travel expenses extra	05-06-0001-00.0	\$2,500.00
Training - E - Additional Days Additional days added to any training program B, C or D	05-06-0015-00.0	\$2,000.00

InterFleet In-Vehicle Devices

InterFleet MDU with Dead Reckoning	TBD	\$517.50
Dual Mode Antenna	TBD	\$115.00
Speed Signal Conditioner	TBD	\$120.00
Dead Reckoning Cable	TBD	\$50.00
DB25-15 Wire Cable	TBD	\$50.00

Optional Devices

All Prices in US Dollars

NOTE: All prices and discount structures are CONFIDENTIAL and are subject to change without notice

ChargeGuard (for ensuring power on for 1 hr. after ignition off)	TBD	\$130.00
Spreader Controller Interface Cable	TBD	\$50.00
Hydraulic Pressure Sensors (Plow up/down or Wing up/down)	TBD	\$250.00

SCHEDULE C-1

Letter of Intent from MBE/NBE to Perform as Subcontractor, Supplier and/or Consultant

	Name of Project/Contract:
From: All Fine of MBEANDE Fland Orange of MBEANDE Fland To: West community to the second from	MBE: Yes No
To: West Controller - [Urklar/Proposes]	and the City of Chicago:
The undersigned intends to perform work in connection	n with the above projects as a:
Sole Proprietor Partnership	Corporation Joint Venture
The MBE/WBE status of the undersigned is confirmed by effective date of April Co. 2007	the attached letter of Certification from the City of Chicago to to to the control of five years.
The undersigned is prepared to provide the following desconnection with the above named project/contract:	scribed services or supply the following described goods in
The above described performance is offered for the folio	16.50
If more space is needed to fully describe the MBE/WBE fattach additional sheets.	firm's proposed scope of work and/or payment schedule,
The undersigned will enter into a formal written agreem conditioned upon your execution of a contract with the Cl of receipt of a signed contract from the City of Chicago.	nent for the above work with you as a Prime Contractor, City of Chicago, and will do so within (3) three working days
-	Jaw Mulder JEAN MULDER PRINCIPAL MOVEMBER 19, 2009 312-819-8888

Per 9/03



From:

City of Chicago

To:

Aic Enterprises, inc. D/b/s/ Aic Tesmwerks, inc.

Allson Chung

Date:

11/3/2009 5:58:10 AM

Fax; Phone: (312) 819-0887 (312) 819-8888

Alison Chung

Alc Enterprises, Inc. D/b/a/ Alc Teamwerks, Inc. 111 East Wacker Drive #1200Chicago, IL 60601-4203

Dear Alison Chung:

in order to facilitate the transition of the City's Minority and Women Owned Business Enterprise (MBE/WBE) program from the Department of Procurement Services to the Office of Compliance, we are granting Alc Enterprises, Inc. D/b/a/ Alo Teamwerks, Inc. a courtesy extension of your Women Business Enterprise (WBE). This extension means that the next No Change Afridavit or Continued Eligibility Affidavit for Alc Enterprises, Inc. D/b/a/ Alc Teamwerks, Inc. Will be due on June 30, 2010.

You will receive additional information from this Office prior to June 30, 2010 regarding your Women Business Enterprise (WBE) renewal. In the mean time if you have any questions about this courtesy extension please contact our office:

City of Chicago
Office of Compliance
333 State Street, Suite 540
Chicago, IL 60604
Telephone: 312-747-7778
Email: Integrity@cityofchicago.com

Sincerely

Mary Elliott

Acting Managing Deputy

City of Chicago Office of Compliance

		Contract Name Westers Wireless Specification No. 12819
State	of Z	witish Columbia, Corada
Cour	nty (City	Now Bureage
I HEI	REBY D	ECLARE AND AFFIRM that I am duly authorized representative of:
		Juleb Tech Juli Teless Tro
and (MBE/	that I ha WBE go	Name of Bioder/Proposer ave personally reviewed the material and facts set forth herein describing our proposed plan to achieve the pals of this contract.
All M	BE/WBI	Efirms included in this plan have been certified as such by the City of Chicago (Letters of Certification Attached).
I.	Dire	ct Participation of MBE/WBE Firms
		e: The bidder/proposer shall, in determining the manner of MBE/WBE participation, first consider involvement MBE/WBE firms as joint venture partners, subcontractors, and suppliers of goods and services directly related to performance of this contract.)
	A.	If bidder/proposer is a certified MBE or WBE firm, attach copy of City of Chicago Letter of Certification. (Certification of the bidder/proposer as a MBE satisfies the MBE goal only. Certification a bidder/proposer as a WBE satisfies the WBE goal only.)
	B.	If bidder/proposer is a joint venture and one or more joint venture partners are certified MBEs or WBEs, attach copies of Letters of Certification and a copy of joint Venture Agreement clearly describing the role of the MBE/WBE firm(s) and its ownership interest in the joint venture.
	C.	MBE/WBE Subcontractors/Suppliers/Consultants:
		1. Name of MBE/WBE: AC Tenergis Tro d/b/a AC Tenning to
		Address: 111 Food Worker Drive - Suite 1700
		Contact Person: Misson Character Phone: (3)2) 819 - 8888
		Percent Amount of Participation: 100 5 %
		Schedule C-1 attached? Yes X No *

2.	Name of MBE/WBE:					
	Address:			······································		
	Contact Person:		Phone:			
	Dollar Amount Participation	on \$				
	Percent Amount of Particip	oation:				
	Schedule C-1 attached?				*	
3.	Name of MBE/WBE:					
	Address:					
	Contact Person:		Phone:			
	Dollar Amount Participation	n \$				
	Percent Amount of Particip	ation:		—— %		
	Schedule C-1 attached?	Yes	No		*	
4.	Name of MBE/WBE:					
	Address:					
	Contact Person:		Phone:			
	Dollar Amount Participation	\$				
	Percent Amount of Participa	ition:		 %		
	Schedule C-1 attached?	Yes	No_		*	
5.	Name of MBE/WBE:					
	Address:				· · · · · · · · · · · · · · · · · · ·	
	Contact Person:		Phone:		····	
	Dollar Amount Participation	\$				
	Percent Amount of Participat	ion:		— %		
	Schedule C-1 attached?				*	
2	Attack autoba a constitution of the constituti					

Attach additional sheets as needed.

^{*} All Schedule C-1s and Letters of Certification not submitted with bid/proposal must be submitted so as to assure receipt by the Contract Administrator within three (3) business days after bid opening (or proposal due date.)

II. Indirect Participation of MBE/WBE Firms

(Note: This section need not be completed if the MBE/WBE goals have been met through the direct participation outlined in Section I. If the MBE/WBE goals have not been met through direct participation, contractor will be expected to demonstrate that the proposed MBE/WBE direct participation represents the maximum achievable under the circumstances. Only after such a demonstration will indirect participation be considered.)

MBE/WBE Subcontractors/Suppliers/Consultants proposed to perform work or supply goods or services where such performance does not directly relate to the performance of this contract:

A.	Name of MBE/WBE:Address:		
	Address: Contact Person:		· · · · · · · · · · · · · · · · · · ·
	Contact Person: Dollar Amount Participation \$ Percent Amount of Participation: Schedule C-1 attached?	Phone:	
	Dollar Amount Participation \$		
	Percent Amount of Participation:	%	
	Schedule C-1 attached? Yes	*	
В.	Name of MBE/WBE:Address:		
	Address:		
	Contact Person:	Phone	
	Dollar Amount Participation \$	Phone:	
	Address: Contact Person: Dollar Amount Participation \$ Percent Amount of Participation: Schodulo C 1 attack 10	σχ	
	Schedule C-1 attached? Yes	* 	
C.	Name of MBE/WRF:		
	Name of MBE/WBE:		
	Contact Person:	Dis	
	Contact Person: Dollar Amount Participation \$ Percent Amount of Participation:	Phone:	·
	Percent Amount of Participation:	0/	
	Schedule C-1 attached? Yes		
D.	Name of MBE/WBE:		
	Address:		
	Address: Contact Person: Dollar Amount Participation \$	Phone:	
	Dollar Amount Participation \$ Percent Amount of Participation:	, none.	
	Percent Amount of Participation:	%	
	Schedule C-1 attached? Yes	*	
E.	Attach additional sheets as needed.		

All Schedule C-1s and Letters of Certification not submitted with bid/proposal must be submitted so as to assure receipt by the Contract Administrator within three (3) business days after bid opening (or proposal due date).

III. Summary of MBE/WBE Proposal:		
A. <i>MBE Proposal</i> 1. MBE Direct Participation (fr	om Section I.)	
MBE Firm Name	Dollar Amount	Percent Amount
AC Enterprises In alba	JET 2	- \Co_5 %
ALC Terrowerks Tre	\$	<u> </u>
	\$	%
	\$	%
Total Direct MBE Participation	<u> \$ </u>	
2. MBE Indirect Participation (from Section II.)	
MBE Firm Name	Dollar Amount	Percent Amount
	\$	%
	\$	
	\$	%
	\$	%
Total Indirect MBE Participation	\$	
B. WBE Proposal 1. WBE Direct Participation (fro	om Section I.)	
WBE Firm Name	Dollar Amount	Percent Amount
	\$	%
	\$	%
	\$\$	%
	\$	%
Total Direct WBE Participation	\$	
2. WBE Indirect Participation (fr	om Section II)	
WBE Firm Name	Dollar Amount	Percent Amount
	\$	%
	\$	%
	\$	%
	\$	
Total Indirect WBE Participation	\$	

To the best of my knowledge, information and belief, the facts and representations contained in this Schedule are true and no material facts have been omitted.
The contractor designates the following person as their MBE/WBE Llaison Officer:
Name: Scott Edwards CFO Phone Number: (COU) 419-8135
I do solemnly declare and affirm under penalties of perjury that the contents of the foregoing document are true and correct, and that I am authorized, on behalf of the contractor, to make this affidavit.
Signature of Affiant (Date)
State of URITHE LOCU AJA
State of TRIGIH LOCK FIA COUNTY OF CANALA
This instrument was acknowledged before me on
by (name /s of person/s)
MICHAEL J. STEVEN
as BARRISTER & SOLICITOR (type of authority, e.g., officer, trustee, etc.)
of VANCOUVER, B.C. V6M 3Y2 (spee of authority, e.g., officer, trustee, etc.)
(name of party on behalf of whom instrument was executed).
Signature of Notary Public
(Seal)

MICHAEL J. STEVEN

BARRISTER & SOLICITOR

300 - 5687 YEW STREET

VANCOUVER, B.C. V6M 3Y2

TELEPHONE: 263-2565

CITY OF CHICAGO ECONOMIC DISCLOSURE STATEMENT AND AFFIDAVIT

SECTION I -- GENERAL INFORMATION

A. Legal name of Disclosing Party submitting this EDS. Include d/b/a/ if applicable:
WebTech Wireless In
Check ONE of the following three boxes:
Indicate whether Disclosing Party submitting this EDS is: 1. [V the Applicant OR
2. [] a legal entity holding a direct or indirect interest in the Applicant. State the legal name of the Applicant in which Disclosing Party holds an interest: OR
3. [] a specified legal entity with a right of control (see Section II.B.1.b.) State the legal name of the entity in which Disclosing Party holds a right of control:
B. Business address of Disclosing Party: Suite 75-4799 Conado Way Eurnaby, BC 145
C. Telephone: Con-434-7557Fax: Con-454-5270 Email: Though howeblacking D. Name of contact person: The Bough of the Contact person:
E. Federal Employer Identification No. (if you have one): 98-0361004
F. Brief description of contract, transaction or other undertaking (referred to below as the "Matter") to which this EDS pertains. (Include project number and location of property, if applicable):
Provision of lactor devices and services
G. Which City agency or department is requesting this EDS?
If the Matter is a contract being handled by the City's Department of Procurement Services, please complete the following:
Specification # 4789 and Contract # 5230

SECTION II -- DISCLOSURE OF OWNERSHIP INTERESTS

A. NATURE OF DISC	LOSING PARTY	
1. Indicate the natu [] Person [X] Publicly registered to the series of the series o	ess corporation	[] Limited liability company* [] Limited liability partnership* [] Joint venture* [] Not-for-profit corporation (Is the not-for-profit corporation also a 501(c)(3))? [] Yes [] No [] Other (please specify)
* Note B.1.b below.		
British C	slumbia, Co	ate of Illinois: Has the organization registers 44.
[] Yes	Мио	[] N/A
B. IF THE DISCLOSIN	G PARTY IS A LEGA	AL ENTITY:
a or mor for brotth corbots	ilious, aiso fist below a	es of all executive officers and all directors of the entity. all members, if any, which are legal entities. If there are sts, estates or other similar entities, list below the legal
Name A	Hached as	Title " Schedule A"
	-	
1. 17 to 200 House	et all house models as	

1.b. If you checked "General partnership," "Limited partnership," "Limited liability company," "Limited liability partnership" or "Joint venture" in response to Item A.1. above (Nature of a partnership Disclosing Party), list below the name and title of each general partner, managing member, manager or



SCHEDULE "A"

NAMES

POSITIONS

EXECUTIVE OFFICERS

Anwar Sukkarie Cameron Fraser Scott Edmonds

Neil Chan

Larry Juba

Garnik Bobloyan

President and CEO CTO & COO

CFO & Secretary

Senior VP of World Wide Sales & Marketing

VP of Operations VP of Engineering

DIRECTORS

Anwar Sukkarie Glen Brownlee Paul Christie Leonard Metcalfe Owen Moore Dru Narwani Peter W. Roberts Director Director Director Director Director

Director

Name		Title
of such an interest interest of a mem estate or other sin Municipal Code	if interest (including ownership) in exit include shares in a corporation, partiber or manager in a limited liability in the contract of the c	erning each person or entity having a direct or access of 7.5% of the Disclosing Party. Examples thership interest in a partnership or joint venture company, or interest of a beneficiary of a trust, IOTE: Pursuant to Section 2-154-030 of the City may require any such additional information hieve full disclosure.
Name	Business Address	Percentage Interest in the Disclosing Party
SECTION III	BUSINESS RELATIONSHIPS W	ITH CITY ELECTED OFFICIALS
Has the Disclos Code, with any Ci	sing Party had a "business relationshi ty elected official in the 12 months b	p," as defined in Chapter 2-156 of the Municipal efore the date this EDS is signed?
[]Yes	[√No	
yes, please iden elationship(s):	tify below the name(s) of such City e	lected official(s) and describe such

The Disclosing Party must disclose the name and business address of each subcontractor, attorney lobely lobbyist, accountant, consultant and any other person or entity whom the Disclosing Party has retained or expects to retain in connection with the Matter, as well as the nature of the relationship, and the total

amount of the fees paid or estimated to be paid. The Disclosing Party is not required to disclose employees who are paid solely through the Disclosing Party's regular payroll.

"Lobbyist" means any person or entity who undertakes to influence any legislative or administrative action on behalf of any person or entity other than: (1) a not-for-profit entity, on an unpaid basis, or (2) himself. "Lobbyist" also means any person or entity any part of whose duties as an employee of another includes undertaking to influence any legislative or administrative action.

If the Disclosing Party is uncertain whether a disclosure is required under this Section, the Disclosing Party must either ask the City whether disclosure is required or make the disclosure.

Name (indicate whether retained or anticipat to be retained)	Busi Add ed	ress	Relationship to Disclosing Party (subcontractor, attorney, lobbyist, etc.)	Fees (indicate whether paid or estimated)
(Add sheets if neces	sary)			
[] Check here if the entities.	Disclosing	party has no	ot retained, nor expects to retain, a	any such persons or
SECTION V CEI	RTIFICAT	IONS		
A. COURT-ORDER	ED CHILI	SUPPORT	COMPLIANCE	
Under Municipal of the City must remain contract.	Code Section in complia	on 2-92-415, nce with the	substantial owners of business en ir child support obligations throu	ntities that contract with ghout the term of the
Has any person who carrearage on any chile	directly or i d support of	ndirectly ow oligations by	ons 10% or more of the Disclosing any Illinois court of competent j	g Party been declared in urisdiction?
[] Yes	x] No	[] No per	son owns 10% or more of the Dis	closing Party.
If "Yes," has the pers is the person in comp	on entered	nto a court- that agreem	approved agreement for payment ent?	of all support owed and
[] Yes [] No			

B. FURTHER CERTIFICATIONS

- 1. The Disclosing Party and, if the Disclosing Party is a legal entity, all of those persons or entities identified in Section II.B.1. of this EDS:
 - a. are not presently debarred, suspended, proposed for debarment, declared ineligible or voluntarily excluded from any transactions by any federal, state or local unit of government;
 - b. have not, within a five-year period preceding the date of this EDS, been convicted of a criminal offense, adjudged guilty, or had a civil judgment rendered against them in connection with: obtaining, attempting to obtain, or performing a public (federal, state or local) transaction or contract under a public transaction; a violation of federal or state antitrust statutes; fraud; embezzlement; theft; forgery; bribery; falsification or destruction of records; making false statements; or receiving stolen property;
 - c. are not presently indicted for or otherwise criminally or civilly charged by a governmental entity (federal, state or local) with commission of any of the offenses enumerated in clause B.1.b. of this Section V;
 - d. have not, within a five-year period preceding the date of this EDS, had one or more public transactions (federal, state or local) terminated for cause or default; and
 - e. have not, within a five-year period preceding the date of this EDS, been convicted, adjudged guilty, or found liable in a civil proceeding, or in any criminal or civil action, including actions concerning environmental violations, instituted by the City or by the federal government, any state, or any other unit of local government.
- 2. The certifications in subparts 2, 3 and 4 concern:
- the Disclosing Party;
- any "Applicable Party" (meaning any party participating in the performance of the Matter, including but not limited to any persons or legal entities disclosed under Section IV, "Disclosure of Subcontractors and Other Retained Parties");
- any "Affiliated Entity" (meaning a person or entity that, directly or indirectly: controls the Disclosing Party, is controlled by the Disclosing Party, or is, with the Disclosing Party, under common control of another person or entity. Indicia of control include, without limitation: interlocking management or ownership; identity of interests among family members, shared facilities and equipment; common use of employees; or organization of a business entity following the ineligibility of a business entity to do business with federal or state or local government, including the the City, using substantially the same management, ownership, or principals as the ineligible entity); the with respect to Applicable Parties, the term Affiliated Entity means a person or entity that directly or local parties indirectly controls the Applicable Party, is controlled by it, or, with the Applicable Party, is under common control of another person or entity;

• any responsible official of the Disclosing Party, any Applicable Party or any Affiliated Entity or any other official, agent or employee of the Disclosing Party, any Applicable Party or any Affiliated Entity, acting pursuant to the direction or authorization of a responsible official of the Disclosing Party, any Applicable Party or any Affiliated Entity (collectively "Agents").

Neither the Disclosing Party, nor any Applicable Party, nor any Affiliated Entity of either the Disclosing Party or any Applicable Party nor any Agents have, during the five years before the date this EDS is signed, or, with respect to an Applicable Party, an Affiliated Entity, or an Affiliated Entity of an Applicable Party during the five years before the date of such Applicable Party's or Affiliated Entity's contract or engagement in connection with the Matter:

- a. bribed or attempted to bribe, or been convicted or adjudged guilty of bribery or attempting to bribe, a public officer or employee of the City, the State of Illinois, or any agency of the federal government or of any state or local government in the United States of America, in that officer's or employee's official capacity;
- b. agreed or colluded with other bidders or prospective bidders, or been a party to any such agreement, or been convicted or adjudged guilty of agreement or collusion among bidders or prospective bidders, in restraint of freedom of competition by agreement to bid a fixed price or otherwise; or
- c. made an admission of such conduct described in a. or b. above that is a matter of record, but have not been prosecuted for such conduct; or
- d. violated the provisions of Municipal Code Section 2-92-610 (Living Wage Ordinance).
- 3. Neither the Disclosing Party, Affiliated Entity or Applicable Party, or any of their employees, officials, agents or partners, is barred from contracting with any unit of state or local government as a result of engaging in or being convicted of (1) bid-rigging in violation of 720 ILCS 5/33E-3; (2) bid-rotating in violation of 720 ILCS 5/33E-4; or (3) any similar offense of any state or of the United States of America that contains the same elements as the offense of bid-rigging or bid-rotating.
- 4. Neither the Disclosing Party nor any Affiliated Entity is listed on any of the following lists maintained by the Office of Foreign Assets Control of the U.S. Department of the Treasury or the Bureau of Industry and Security of the U.S. Department of Commerce or their successors: the Specially Designated Nationals List, the Denied Persons List, the Unverified List, the Entity List and the Debarred List.
- 5. The Disclosing Party understands and shall comply with (1) the applicable requirements of the Governmental Ethics Ordinance of the City, Title 2, Chapter 2-156 of the Municipal Code; and (2) all the applicable provisions of Chapter 2-56 of the Municipal Code (Office of the Inspector General).

6. If the Disclosing Party is unable to certify to any of the above statements in this Part B (Further Certifications), the Disclosing Party must explain below:

If the letters "NA," the word "None," or no response appears on the lines above, it will be conclusively presumed that the Disclosing Party certified to the above statements.

C. CERTIFICATION OF STATUS AS FINANCIAL INSTITUTION

For purposes of this Part C, under Municipal Code Section 2-32-455(b), the term "financial institution" means a bank, savings and loan association, thrift, credit union, mortgage banker, mortgage broker, trust company, savings bank, investment bank, securities broker, municipal securities broker, securities dealer, municipal securities underwriter, investment trust, venture capital company, bank holding company, financial services holding company, or any licensee under the Consumer Installment Loan Act, the Sales Finance Agency Act, or the Residential Mortgage Licensing Act. However, "financial institution" specifically shall not include any entity whose predominant business is the providing of tax deferred, defined contribution, pension plans to public employees in accordance with Sections 403(b) and 457 of the Internal Revenue Code. (Additional definitions may be found in Municipal Code Section 2-32-455(b).)

1. CERTIFICATION

The Disclosing Party certifies that the Disclosing Party (check one)

- a "financial institution" as defined in Section 2-32-455(b) of the Municipal Code.
 - 2. If the Disclosing Party IS a financial institution, then the Disclosing Party pledges:

"We are not and will not become a predatory lender as defined in Chapter 2-32 of the Municipal Code. We further pledge that none of our affiliates is, and none of them will become, a predatory lender as defined in Chapter 2-32 of the Municipal Code. We understand that becoming a predatory lender or becoming an affiliate of a predatory lender may result in the loss of the privilege of doing affiliates with the City."

If the Disclosing Party is unable to make this pledge because it or any of its affiliates (as defined in Section 2-32-455(b) of the Municipal Code) is a predatory lender within the meaning of Chapter

If the letters "NA conclusively pre	A," the word "None," or no resp sumed that the Disclosing Party	onse appears on the lines above, it will be certified to the above statements.
D. CERTIFICA	TION REGARDING INTERES	ST IN CITY BUSINESS
Any words or ter meanings when t	rms that are defined in Chapter 2 used in this Part D.	2-156 of the Municipal Code have the same
1. In accordate of the City have a centity in the Matter [] Yes	a imanetal interest in his or her	the Municipal Code: Does any official or employe own name or in the name of any other person or
NOTE: If you clitem D.1., procee	hecked "Yes" to Item D.1., proc d to Part E.	eeed to Items D.2. and D.3. If you checked "No" to
or taxes or assess City Property Sal	or entity in the purchase of any juments, or (iii) is sold by virtue	etitive bidding, or otherwise permitted, no City I interest in his or her own name or in the name of property that (i) belongs to the City, or (ii) is sold of legal process at the suit of the City (collectively taken pursuant to the City's eminent domain pow meaning of this Part D.
oes the Matter ir	wolve a City Property Sale?	
[]Yes	[] No	
3. If you check fficials or employ	ked "Yes" to Item D.1., provide ees having such interest and ide	the names and business addresses of the City entify the nature of such interest:
ame	Business Address	Nature of Interest
		egint man egin egin egin egin egin egin egin egi
		*

be acquired by any City official or employee.

E. CERTIFICATION REGARDING SLAVERY ERA BUSINESS

The Disclosing Party has searched any and all records of the Disclosing Party and any and all predecessor entities for records of investments or profits from slavery, the slave industry, or slaveholder insurance policies from the slavery era (including insurance policies issued to slaveholders that provided coverage for damage to or injury or death of their slaves) and has disclosed in this EDS any and all such records to the City. In addition, the Disclosing Party must disclose the names of any and all slaves or slaveholders described in those records. Failure to comply with these disclosure requirements may make the Matter to which this EDS pertains voidable by the City.

Please check either 1. or 2. below. If the Disclosing Party checks 2., the Disclosing Party must disclose below or in an attachment to this EDS all requisite information as set forth in that paragraph 2. 1. The Disclosing Party verifies that (a) the Disclosing Party has searched any and all records of the Disclosing Party and any and all predecessor entities for records of investments or profits from slavery, the slave industry, or slaveholder insurance policies, and (b) the Disclosing Party has found no records of investments or profits from slavery, the slave industry, or slaveholder insurance policies and no records of names of any slaves or slaveholders. 2. The Disclosing Party verifies that, as a result of conducting the search in step 1(a) above, the Disclosing Party has found records relating to investments or profits from slavery, the slave industry, or slaveholder insurance policies and/or the names of any slaves or slaveholders. The Disclosing Party verifies that the following constitutes full disclosure of all such records: SECTION VI -- CERTIFICATIONS FOR FEDERALLY-FUNDED MATTERS NOTE: If the Matter is federally funded, complete this Section VI. If the Matter is not federally funded, proceed to Section VII. A. CERTIFICATION REGARDING LOBBYING के अने अक्ट्राप्त के कार्य के लेखा है। क and the first of the state of t

1: List below the names of all persons or entities registered under Disclosure Act of 1995 who have made lobbying contacts on behalf of respect to the Matter: (Regin list horse add the second of the Matter).	the federal Lobbying with name
respect to the Matter: (Begin list here, add sheets as necessary):	Greece of CoMittee (Bog)
	4.5

(If no explanation appears or begins on the lines above, or if the letters "NA" or if the word "None" appear, it will be conclusively presumed that the Disclosing Party means that NO persons or entities registered under the Lobbying Disclosure Act of 1995 have made lobbying contacts on behalf of the Disclosing Party with respect to the Matter.)

- 2. The Disclosing Party has not spent and will not expend any federally appropriated funds to pay any person or entity listed in Paragraph A.1. above for his or her lobbying activities or to pay any person or entity to influence or attempt to influence an officer or employee of any agency, as defined by applicable federal law, a member of Congress, an officer or employee of Congress, or an employee of a member of Congress, in connection with the award of any federally funded contract, making any federally funded grant or loan, entering into any cooperative agreement, or to extend, continue, renew, amend, or modify any federally funded contract, grant, loan, or cooperative agreement.
- 3. The Disclosing Party will submit an updated certification at the end of each calendar quarter in which there occurs any event that materially affects the accuracy of the statements and information set forth in paragraphs A.1. and A.2. above.

If the Matter is federally funded and any funds other than federally appropriated funds have been or will be paid to any person or entity for influencing or attempting to influence an officer or employee of any agency (as defined by applicable federal law), a member of Congress, an officer or employee of Congress, or an employee of a member of Congress in connection with the Matter, the Disclosing Party must complete and submit Standard Form-LLL, "Disclosure Form to Report Lobbying," in accordance with its instructions. The form may be obtained online from the federal Office of Management and Budget (OMB) web site at http://www.whitehouse.gov/omb/grants/sflllin.pdf, linked on the page http://www.whitehouse.gov/omb/grants/grants_forms.html.

- 4. The Disclosing Party certifies that either: (i) it is not an organization described in section 501(c)(4) of the Internal Revenue Code of 1986; or (ii) it is an organization described in section 501(c)(4) of the Internal Revenue Code of 1986 but has not engaged and will not engage in "Lobbying Activities".
- 5. If the Disclosing Party is the Applicant, the Disclosing Party must obtain certifications equal in form and substance to paragraphs A.1. through A.4. above from all subcontractors before it awards any subcontract and the Disclosing Party must maintain all such subcontractors' certifications for the duration of the Matter and must make such certifications promptly available to the City upon request.

B. CERTIFICATION REGARDING EQUAL EMPLOYMENT OPPORTUNITY

If the Matter is federally funded, federal regulations require the Applicant and all proposed subcontractors to submit the following information with their bids or in writing at the outset of negotiations.

Is the Disclosing	Party the Applicant?
[]Yes	[] No
If "Yes," answer	he three questions below:
1. Have you capplicable federal	eveloped and do you have on file affirmative action programs pursuant to regulations? (See 41 CFR Part 60-2.)
[] 1 62	[] No
under the applicab	led with the Joint Reporting Committee, the Director of the Office of Federal ce Programs, or the Equal Employment Opportunity Commission all reports due le filing requirements?
[]Yes	[] No
3. Have you p equal opportunity	articipated in any previous contracts or subcontracts subject to the
[]Yes	[] No
If you checked "N	" to question 1. or 2. above, please provide an explanation:

SECTION VII -- ACKNOWLEDGMENTS, CONTRACT INCORPORATION, COMPLIANCE, PENALTIES, DISCLOSURE

The Disclosing Party understands and agrees that:

- A. By completing and filing this EDS, the Disclosing Party acknowledges and agrees, on behalf of itself and the persons or entities named in this EDS, that the City may investigate the creditworthiness of some or all of the persons or entities named in this EDS.
- B. The certifications, disclosures, and acknowledgments contained in this EDS will become part of any contract or other agreement between the Applicant and the City in connection with the Matter, whether procurement, City assistance, or other City action, and are material inducements to the City's execution of any contract or taking other action with respect to the Matter. The Disclosing Party understands that it must comply with all statutes, ordinances, and regulations on which this EDS is based.
- of the Municipal Code, impose certain duties and obligations on persons or entities seeking. City contracts, work, business, or transactions. The full text of these ordinances and a training program is available on line at www.cityofchicago.org/Ethics, and may also be obtained from the City's Board of Ethics, 740 N. Sedgwick St., Suite 500, Chicago, IL 60610, (312) 744-9660. The Disclosing Party must comply fully with the applicable ordinances.

- D. If the City determines that any information provided in this EDS is false, incomplete or inaccurate, any contract or other agreement in connection with which it is submitted may be rescinded or be void or voidable, and the City may pursue any remedies under the contract or agreement (if not rescinded, void or voidable), at law, or in equity, including terminating the Disclosing Party's participation in the Matter and/or declining to allow the Disclosing Party to participate in other transactions with the City. Remedies at law for a false statement of material fact may include incarceration and an award to the City of treble damages.
- E. It is the City's policy to make this document available to the public on its Internet site and/or upon request. Some or all of the information provided on this EDS and any attachments to this EDS may be made available to the public on the Internet, in response to a Freedom of Information Act request, or otherwise. By completing and signing this EDS, the Disclosing Party waives and releases any possible rights or claims which it may have against the City in connection with the public release of information contained in this EDS and also authorizes the City to verify the accuracy of any information submitted in this EDS.
- F. The information provided in this EDS must be kept current. In the event of changes, the Disclosing Party must supplement this EDS up to the time the City takes action on the Matter. If the Matter is a contract being handled by the City's Department of Procurement Services, the Disclosing Party must update this EDS as the contract requires.

The Disclosing Party represents and warrants that:

G. The Disclosing Party has not withheld or reserved any disclosures as to economic interests in the Disclosing Party, or as to the Matter, or any information, data or plan as to the intended use or purpose for which the Applicant seeks City Council or other City agency action.

For purposes of the certifications in H.1. and H.2. below, the term "affiliate" means any person or entity that, directly or indirectly: controls the Disclosing Party, is controlled by the Disclosing Party, or is, with the Disclosing Party, under common control of another person or entity. Indicia of control include, without limitation: interlocking management or ownership; identity of interests among family members; shared facilities and equipment; common use of employees; or organization of a business entity following the ineligibility of a business entity to do business with the federal government or a state or local government, including the City, using substantially the same management, ownership, or principals as the ineligible entity.

- H.1. The Disclosing Party is not delinquent in the payment of any tax administered by the Illinois Department of Revenue, nor are the Disclosing Party or its affiliates delinquent in paying any fine, fee, tax or other charge owed to the City. This includes, but is not limited to, all water charges, sewer charges, license fees, parking tickets, property taxes or sales taxes.
- H.2 If the Disclosing Party is the Applicant, the Disclosing Party and its affiliates will not use, nor permit their subcontractors to use, any facility on the U.S. EPA's List of Violating Facilities in connection with the Matter for the duration of time that such facility remains on the list.

H.3 If the Disclosing Party is the Applicant, the Disclosing Party will obtain from any contractors/subcontractors hired or to be hired in connection with the Matter certifications equal in form and substance to those in H.1. and H.2. above and will not, without the prior written consent of the City, use any such contractor/subcontractor that does not provide such certifications or that the Disclosing Party has reason to believe has not provided or cannot provide truthful certifications.

NOTE: If the Disclosing Party cannot certify as to any of the items in H.1., H.2. or H.3. above, an explanatory statement must be attached to this EDS.

CERTIFICATION

Under penalty of perjury, the person signing below: (1) warrants that he/she is authorized to execute this EDS on behalf of the Disclosing Party, and (2) warrants that all certifications and statements contained in this EDS are true, accurate and complete as of the date furnished to the City.

(Print or type name of Disclosing Party)	Date: 12/2/09
By:	
(sign here)	
Scott Edmonds (Print or type name of person signing)	
(Print or type title of person signing)	
Signed and sworn to before me on (date)at County, _R. < _ (AnA)	Darkmise 2 2009, by 50017 E) Longs, A (state).
~ 2.5t	_ Notary Public.
Gommission expires: N/A MICHAEL J. STEVEN BARRISTER & SOLICITOR 300° 5687 YEW STREET VANCOUVER, B.C. V6M 3Y2 TELEPHONE: 263-2565	Consideration explicits The Francisco Million of the second of the seco



City of Chicago Richard M. Daley, Mayor

Department of Innovation and Technology

Hardik Bhatt Chief Information Officer

Suite 2700 50 West Washington Street Chicago, Illinois 60602 (312) 744-5844 (312) 744-9004 (FAX) http://www.cityofchicago.org

Memo

for HBhatt

To: Jamie Rhee

Department of Procurement Services

Chief Procurement Officer

From: Hardik Bhatt

Department of Innovation and Technology

Chief Information Officer

Date: March 30, 2010

Re: Sole Source Extension/Amendment Request of WebTech Contract

The Department of Innovation and Technology (DoIT) is requesting time on the April 6, 2010 Non-Competitive Procurement Review Board agenda to exercise its option for a two year WebTech Wireless contract extension and contract amendment to add new products to the list of services available from WebTech Wireless. Justification for the non-competitive procurement request is attached. The WebTech Wireless contract for GPS units will expire in September, 2010.

The contract is greatly needed by DoIT at this time to allow timely purchase of a renegotiated license arrangement and support structure to save the City considerable annual cost. This software license and services along with newer GPS device products will make the City more cost effective and provide a roadmap for continual GPS growth.

Under the prior agreement, the MBE/WBE clause was waived as it was determined that it was impractical for direct participation of MBE/WBE vendor usage on this contract as WebTech Wireless products and services are designed, developed and delivered by internal staff members requiring specific skills. Additionally it is not practical to use indirect participation because as an international company, WebTech Wireless contracts internationally for goods and services that they require locally.

Any additional questions in this regard should be directed to Larry Hanson 744-4393 or Judy Mims at 742-1817. Thank you.

cc:

Judy Mims/DoIT Larry Hanson/DoIT







WebTech Wireless Inc. 215-4299 Canada Way Burnaby, BC Canada V5G 1H3 Telephone: 604 434 7337 Facsimile: 604 434 5270 www.webtechwireless.com

March 29, 2010

Mr. Lawrence D. Hanson
Deputy CIO
Department of Innovation and Technology
Geographic Information Systems
Daley Center, Room 2700
50 West Washington Street
Chicago Illinois, 60602

Re: Quadrant Enterprise Systems Summary

Dear Larry,

WebTech Wireless very much appreciates the continued support for and use of our AVL technology by the City of Chicago. As per recent meetings and conference calls, not withstanding information provided in the written proposals, I am happy to summarize the cornerstone pieces we agreed upon related to the system procurement at hand.

With the acquisition of Interfleet/Grey Island, WebTech Wireless can now provide AVL systems across an even broader use-base. With systems servicing the City's regular fleet requirements, now we have the market leading Winter Maintenance system available to us, as well as perhaps for futures, with the NextBus System, a Public Transit solution utilized in 5 of the top 10 North American Public Transit markets today.

As discussed in addition through the Interfleet/Grey Island acquisition, we have a corporate relationship with Northrop Grumman beyond the City of Chicago, a further leverage point as it relates to future integration plans for GPS/AVL services at the City.

Regarding the winter maintenance, a limited pilot with the present Interfleet system will be utilized to establish requirements going forward. Paperwork for this has already been established with Interfleet and units are in place for testing.



WebTech Wireless Inc. 215-4299 Canada Way Burnaby, BC Canada V5G 1H3 Telephone: 604 434 7337 Facsimile: 604 434 5270 www.webtechwireless.com

The summary and main items making up the new system (in US Dollars):

- Quadrant Enterprise License
 - o Up to 3000 vehicles on WebTech locators \$ 380,000
 - o Annual Software maintenance 22% of License Cost or \$83,600
- Annual DeCarta license \$ 13,333 based on 2500 vehicles. May be prorated for the actual number of vehicles supported.
 - Mapping assumes City of Chicago will be covered by its/the state's NavTec license
 - DeCarta licensing needed for reverse geocoding and map display for geofence management
- Server hardware of the portion of the existing cluster dedicated to CoC as is purchase
 - 0 \$50,000
- Monthly Quadrant cluster hosting and operations support
 - o \$10,000 / month or \$120,000 annually
- Project Management, Professional Services, Training and Implementation
 - o Est. \$ 60,000
- Gold plan for locator hardware (total quantity to be determined)
 - o \$35.00 per locator
 - Includes repairs to stock at WEW depot, est. 170 units to be repaired and returned to the City of Chicago

In closing, WebTech Wireless believes the above provides the significant cost savings you were tasking us with, yet providing a secure path with tremendous a-cross city leverage going forward.

Please do not hesitate to contact Richard Estenson or myself any time.

With best regards,

Harald Fritz
Sen. Dir. Government and Service Fleet Sales
WebTech Wireless Inc.
hfritz@webtechwireless.com
1 866 287-0135 x317

Xerox WorkCentre Pro Network Scanning Confirmation Report



Job Details:

Job Information

Device Name:

WCP2654thfloomorth

Submission Date: 04/15/10 Submission Time: 12:55 PM

Template Information

Name: default Owner:

Description:

File Settings

Format: PDF Images Filed: 0 Bytes Filed: 0

Scan Settings

Images Scanned: 0 Original Type: MIXED

Original Size: **AUTO** Auto Exposure: LEAD_EDGE

Lighten/Darken: Contrast: Sharpness:

Sides Imaged: ONE SIDED Resolution: RES 300 x 300

Bits per Pixel:

Output Color: BLACK_AND_WHITE

Compression Quality:

Compression: MRC_2LAYER_MULTI Job Status:

0 out of 1 filed successfully.

Destination 1:

Status Details:

Friendly Name:

Server Name: Path:

Protocol:

Filing Policy:

Document Name:

Status.... FAILED

Scan image transfer failure.

wcp55scans 0.0.0.0:139

\\cw_scan\\data\\system\\public\\/

SMB

NEW_AUTO_GENERATE

Destination 2:

Status Details: Friendly Name: Server Name:

Path: Protocol:

Filing Policy: Document Name: Status.

Status.....

Destination 3:

Status Details:

Friendly Name: Server Name:

Path:

Protocol:

Filing Policy:

Document Name:

Status.....

Destination 4:

Status Details: Friendly Name:

Server Name:

Path:

Protocol:

Filing Policy:

Document Name:

Destination 5:

Status Details:

Friendly Name:

Server Name:

Path:

Protocol:

Filing Policy:

Document Name:

Status.

Destination 6:

Status Details:

Friendly Name:

Server Name:

Path:

Protocol:

Filing Policy:

Document Name:

Status..